

beazley

Results for the year ended 31st Dec 2023

7th March 2024



Adrian Cox

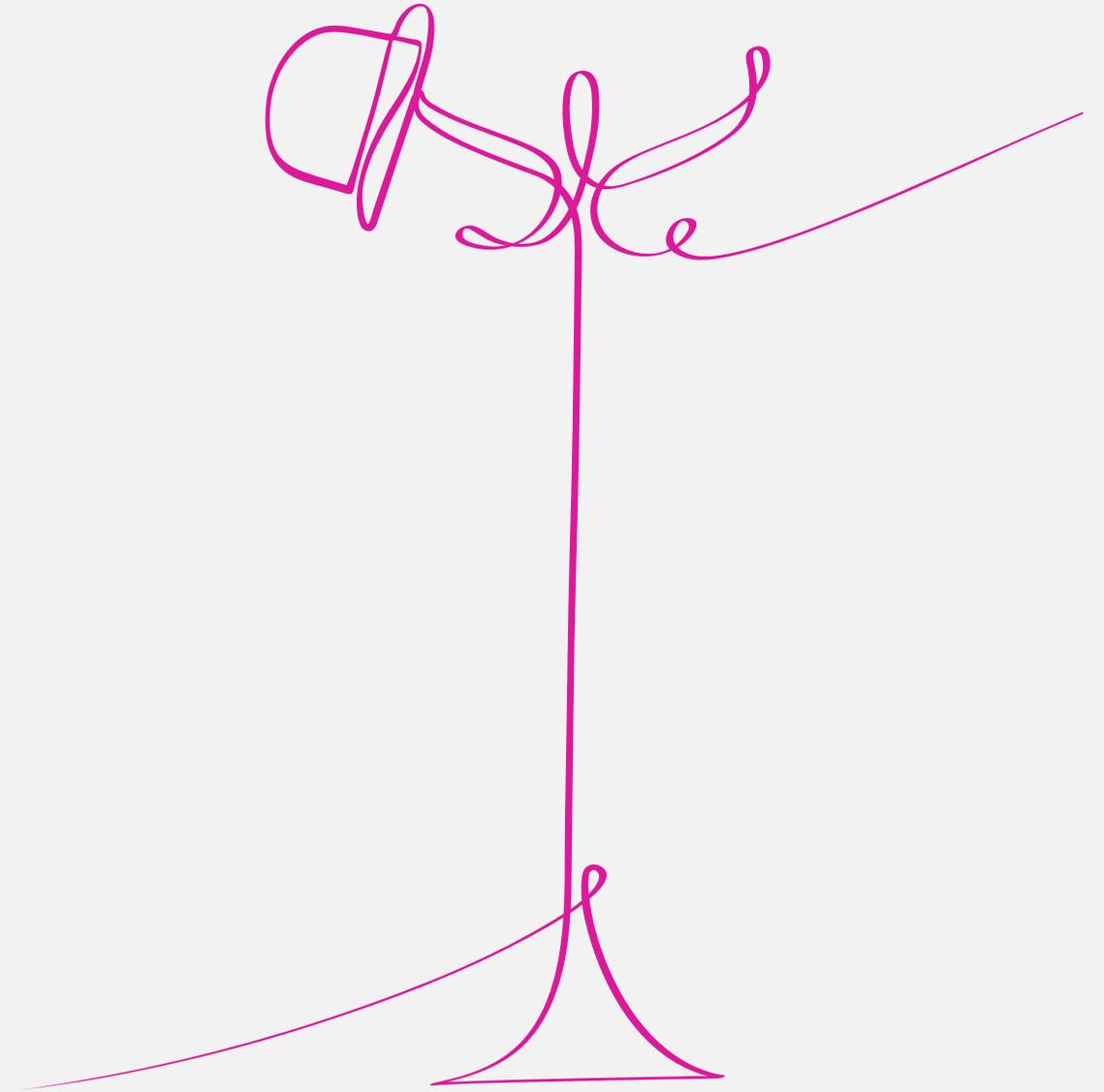
Chief Executive Officer

Sally Lake

Chief Financial Officer

Bob Quane

Chief Underwriting Officer



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A number of factors could cause actual results to differ materially from the results discussed in these forward-looking statements.

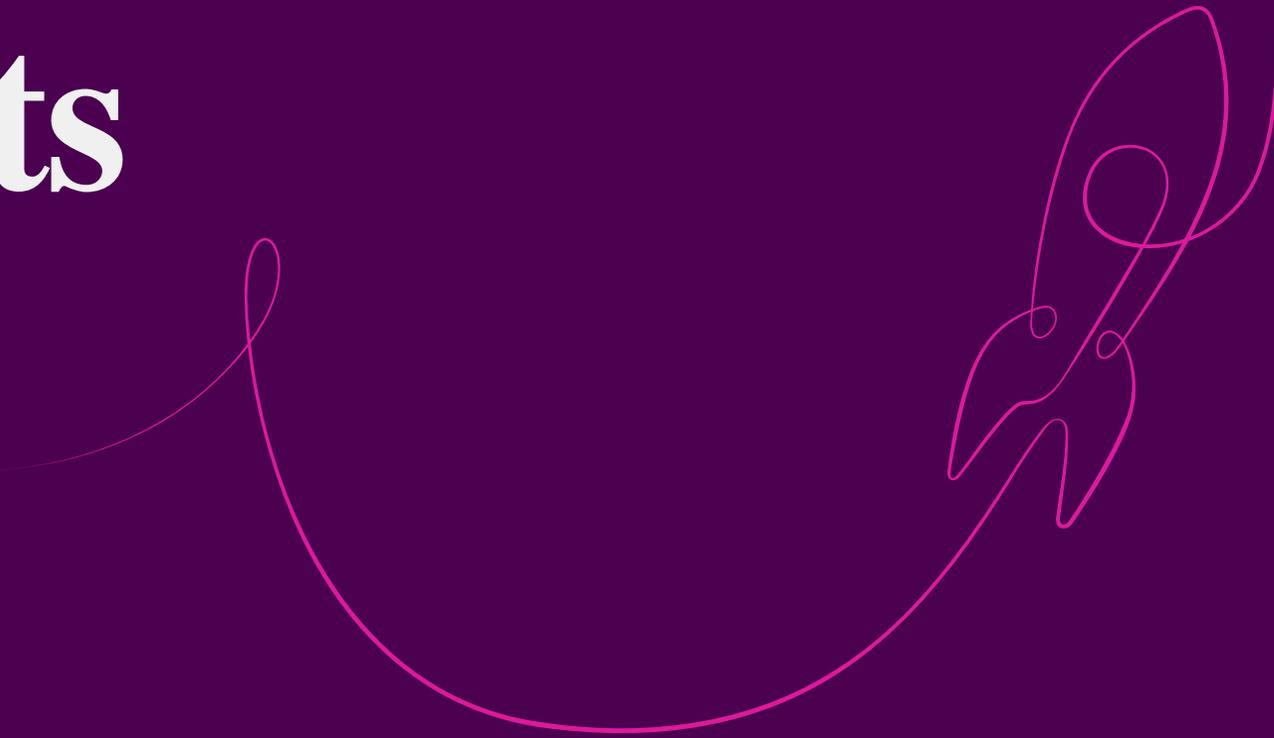
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Highlights

2023

7th March 2024



Highlights 2023 – Record profit of \$1.25bn

- Combined Ratio of 74% (Undiscounted)*
- Strong performance in Property Risks
- Demand-led growth in Cyber strong particularly in international markets
- No unexpected development on prior year reserves for social inflation
- Interim dividend of 14.2p to be paid for 2023
- Share buyback of up to \$325m

*71% Combined Ratio (COR) discounted

2023 year-end capital return

Capital strategy

- Priority for surplus capital is to invest in sustainable profitable growth in a balanced, well diversified business
- Manage peak tail risk to equity
- Ambition to remain above SCR ratio of 170%
- Surplus capital that cannot be profitably deployed will be returned to shareholders

Capital return in line with strategy

- Ordinary dividend per share of 14.2p
- Capital return of up to \$325m in share buyback

Financial Performance

7th March 2024

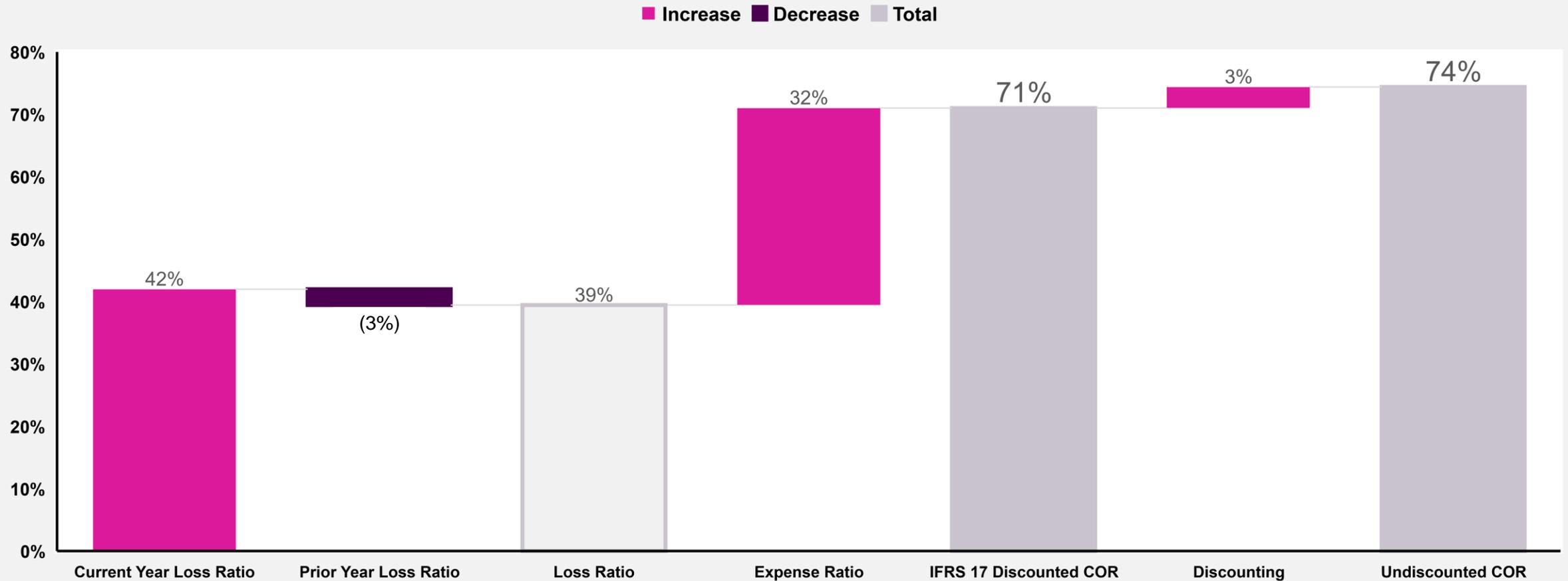


Financial performance

	Year Ended 31 December 2023	Year Ended 31 December 2022	% movement
Insurance contract written premiums (\$m)	5,601.4	5,246.3	7%
Net Insurance contract written premiums (\$m)	4,696.2	3,772.4	24%
Net Insurance revenue (\$m)	4,315.1	3,883.0	
Net Insurance service expense (\$m)	(3,064.1)	(3,060.1)	
Insurance Service Result (\$m)	1,251.0	822.9	52%
Net Investment income/ (loss) (\$m)	480.2	(179.7)	
Net insurance finance (expense) / income (\$m)	(153.4)	183.0	
Profit before income tax (\$m)	1,254.4	584.0	115%
Claims ratio	39%	47%	
Expense ratio	32%	32%	
Total expense ratio*	40%	37%	
Combined ratio (discounted)	71%	79%	
Net CSM Sustainability	1.17	1.27	

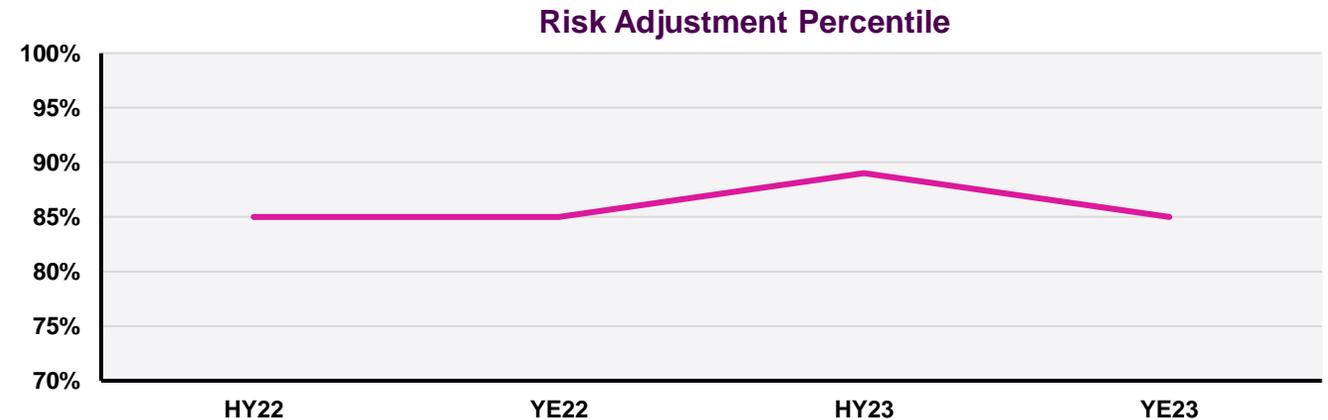
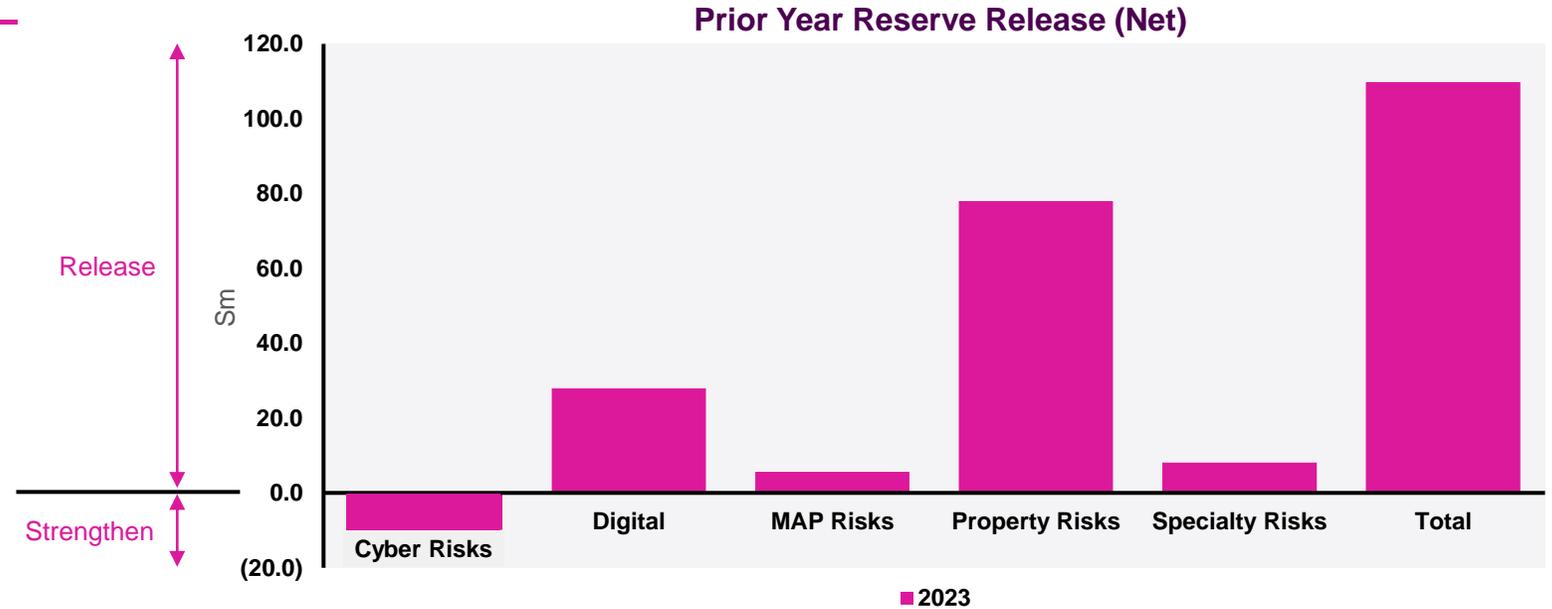
*including operating expenses

Underwriting expertise and claims experience delivers record combined ratio



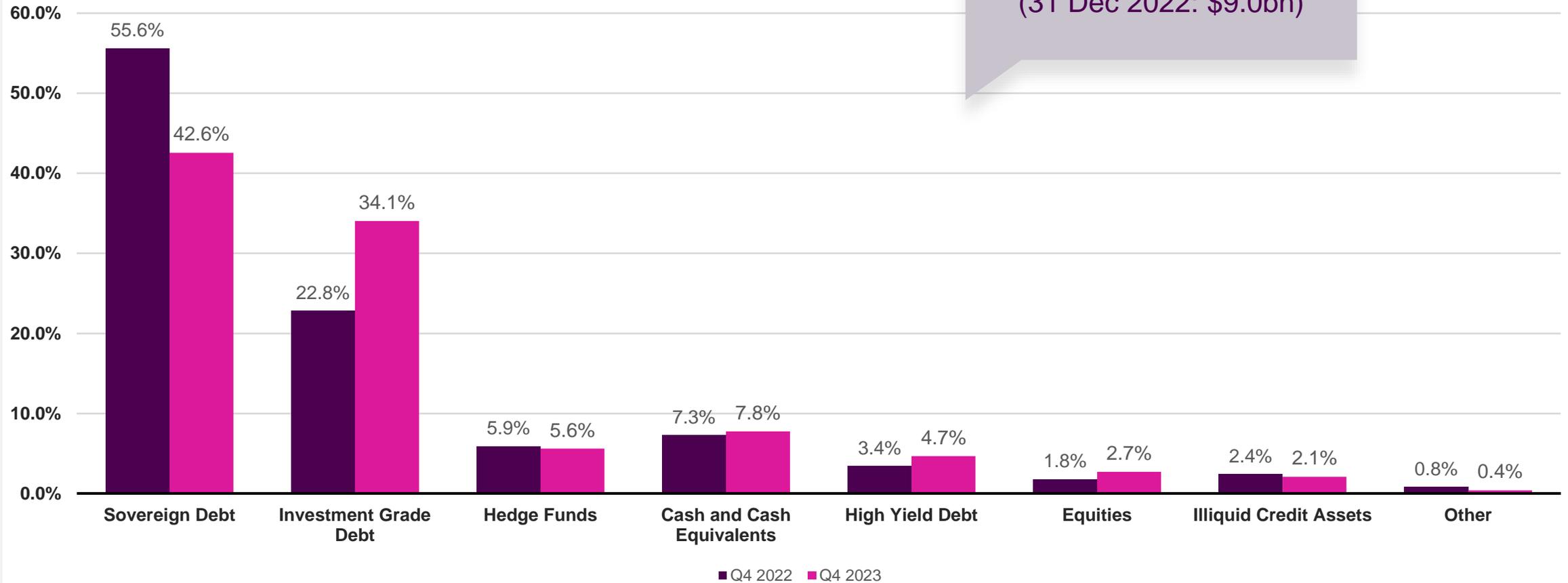
Consistent reserve strength – within preferred range

- Reserve releases are 2.5% of Net Insurance Revenue.
- Preferred confidence level is between the 80th to 90th percentile
- Risk Adjustment is estimated using Cost of Capital Approach.
- Consistent confidence level of reserves across the calendar year

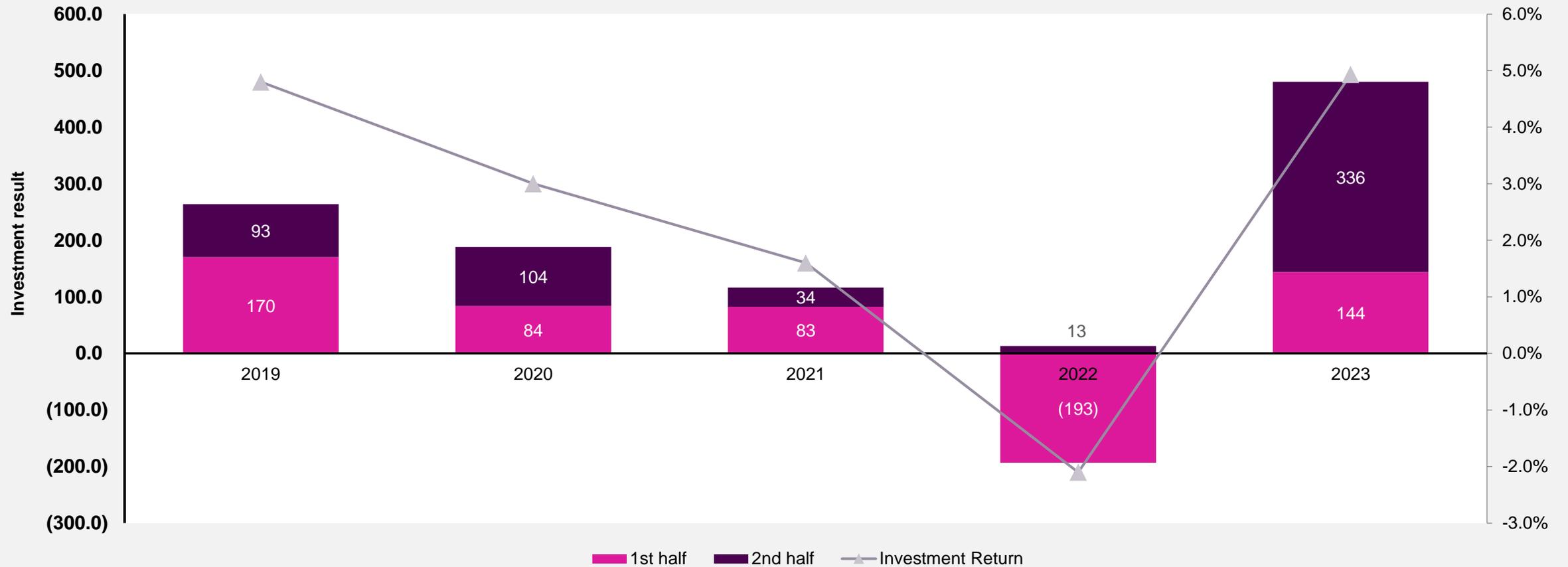


Investment Portfolio – Optimised for current market conditions

Portfolio: \$10.5bn
(31 Dec 2022: \$9.0bn)



Investment income – Highest ever result



Strong capital generation - Delivers return of additional capital

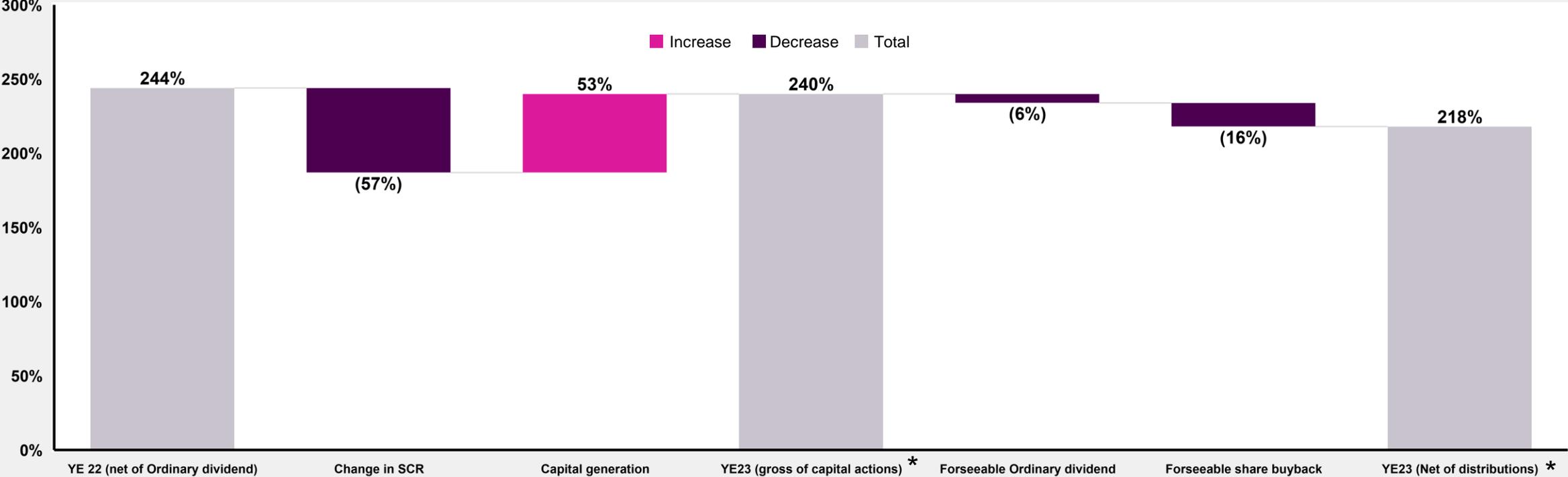
- The latest view of our group solvency capital ratio as at YE2023 is 218% after foreseeable distributions
- Year-end position includes the following year business plan and hence is lower than the half year position

	31 December 2023 \$m*	31 December 2022 \$m
Eligible Tier 1 capital before foreseeable distributions	4,410.8	3,440.9
Eligible Tier 2 capital – subordinated debt	520.8	506.2
Total Solvency II Eligible own funds (prior to dividend and buyback)	4,931.6	3,947.1
Capital requirement	2,058.0	1,573.8
Group Solvency II ratio	240%	251%
Foreseeable Dividend	(118.4)	(110.4)
Foreseeable Share Buyback	(325.0)	
Group Solvency II ratio (post foreseeable dividend and return of capital)	218%	244%

*The final 2023 ratio is subject to review and audit and will be published in Group 2023 Solvency and Financial Condition Report (SFCR)

Active Capital Utilisation

SCR Coverage ratio movements between 2022 Year End and 2023 Year End



*The final 2023 ratio is subject to review and audit and will be published in Group 2023 Solvency and Financial Condition Report (SFCR)

Resilient capital position - Able to withstand external shocks

SCR ratio estimate as at FY 2023 (including all foreseeable distributions)	218%
Illustrative scenario	Impact on solvency capital ratio
Cyber 1-in-250 Cyber scenario*	(32%)
Nat Cat 1-in-250 Combined scenario	(26%)
50 bps decrease in interest rates**	(10%)

*Based on Cyber Probabilistic Model

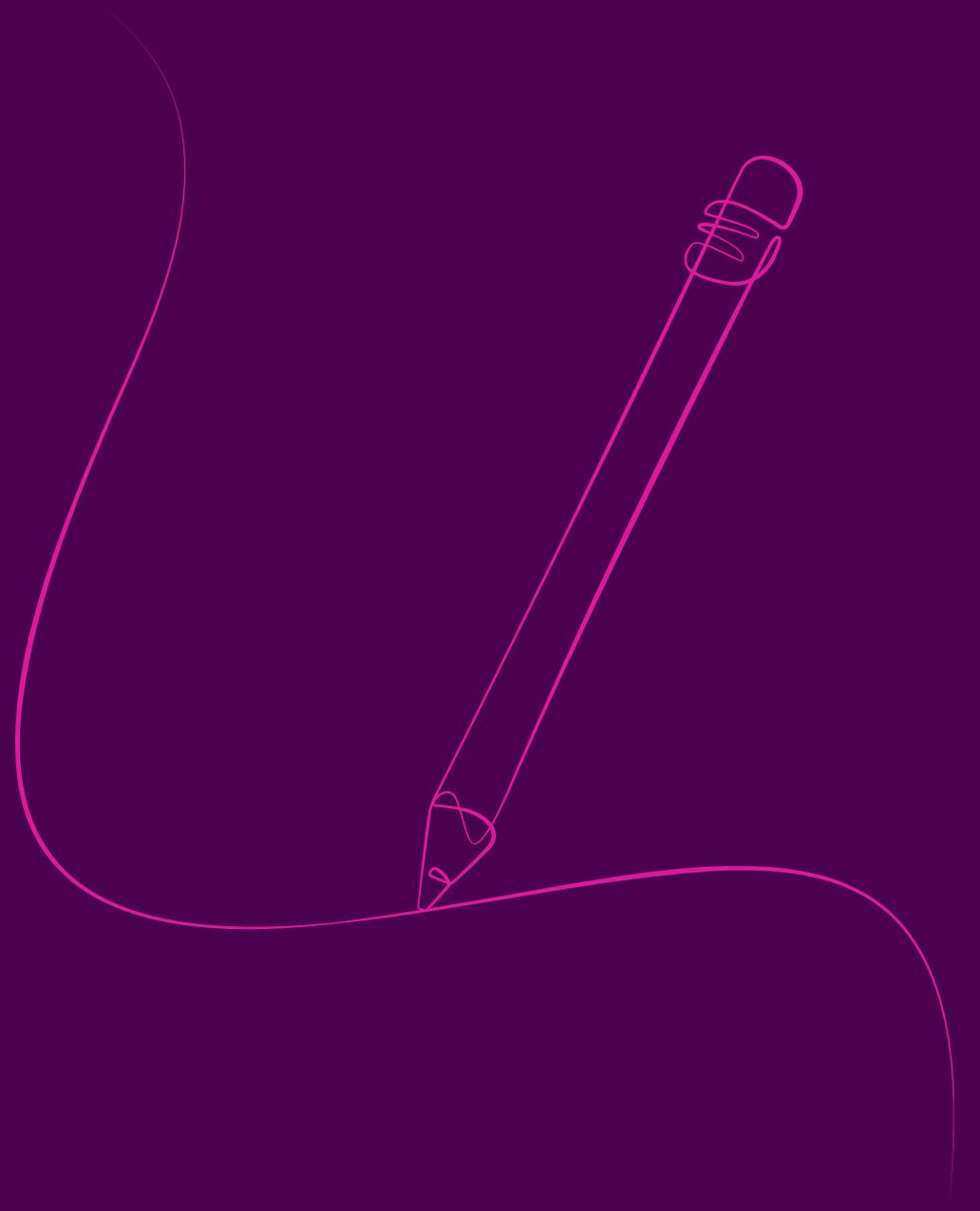
**This considers the impact on the SCR in isolation to the impact on eligible own funds

- Coverage remains strong even with a simultaneous 1 in 250 event and a 50bps decrease in interest rates
(based on estimated Solvency Capital Ratio as at 31 December 2023)

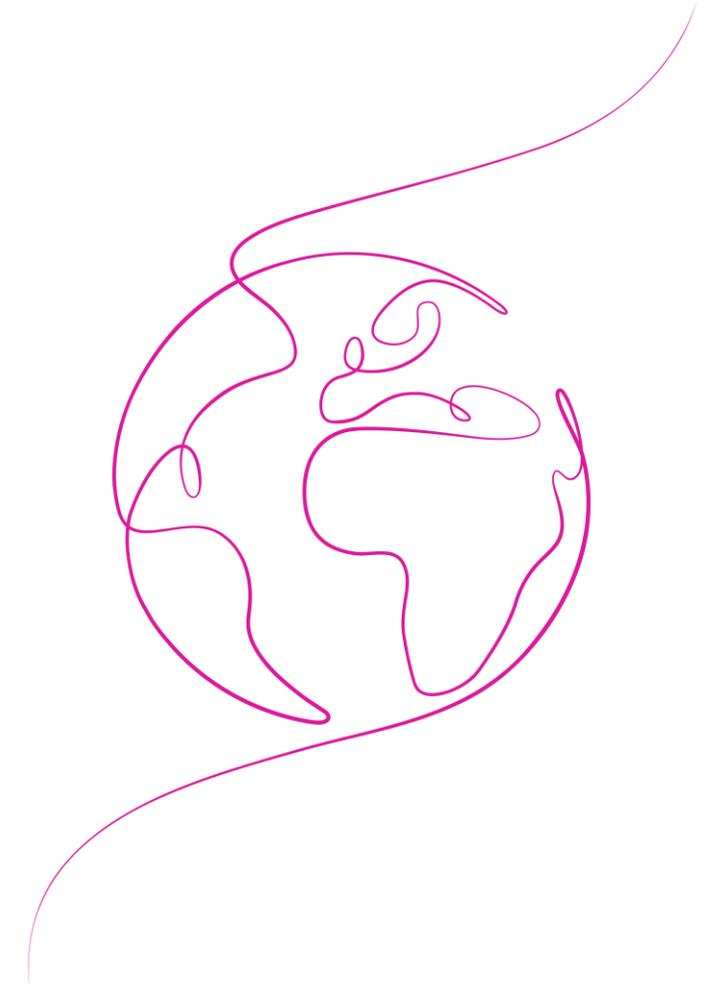
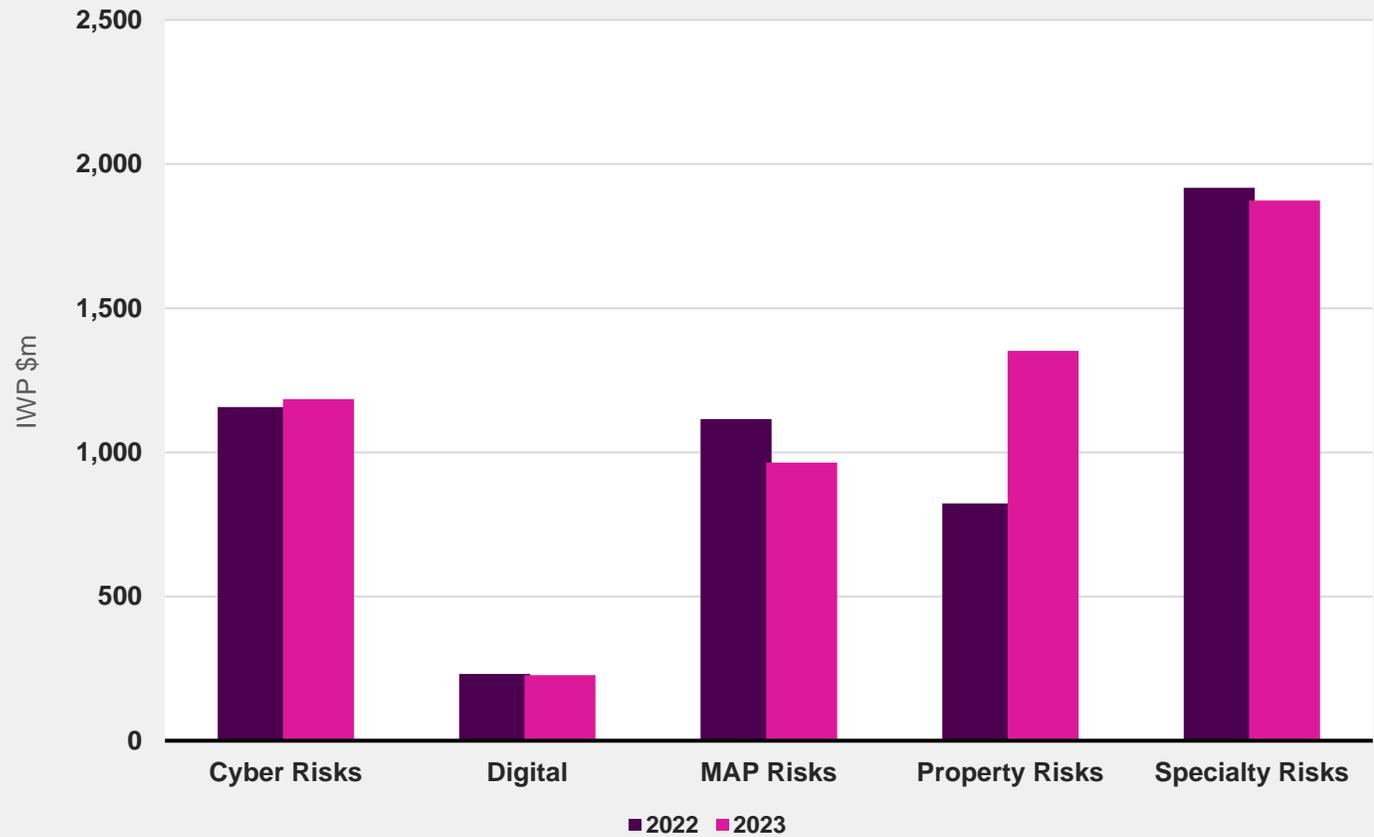
Our Underwriting

7th March 2024

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Product cycle management in action



Platform strength – Ensuring access to risk

Europe

Long term trajectory	>	Multi decade growth journey
Short/medium term trajectory	>	Fast growing, in cyber where penetration is lower, tempered by cycle management in financial lines and social inflation exposed lines
% premium share	>	7%
Growth YE23 v YE22	>	20%

North America

Long-term growth typically above market trend
Size of property opportunity makes this the fastest growing platform. Despite undertaking cycle management in specialty risks and cyber
40%
27% 73%
Admitted business Non admitted business
10%

Global Wholesale

Via Lloyd's

Growth at same rate as the market
Fast moving in property, cyber and specialty products in MAP risks. Tempered by cycle management in financial lines and social inflation exposed lines
53%
2%

Property Risks – A standout year

- IWP \$1,351.9m (2022: \$823.2m)
- Undiscounted COR 67% (2022: 95%)
- Rate change 22% (2022: 11%)
- Result demonstrates the value of specialty underwriting
- Long-term opportunity as changing conditions lead to more complexity in US property risks

Property risks – North America drives growth

Europe

% premium share	>	2%
Growth YE23 v YE22	>	2%

North America

39%	
0%	100%
Admitted business	Non admitted business
85%	

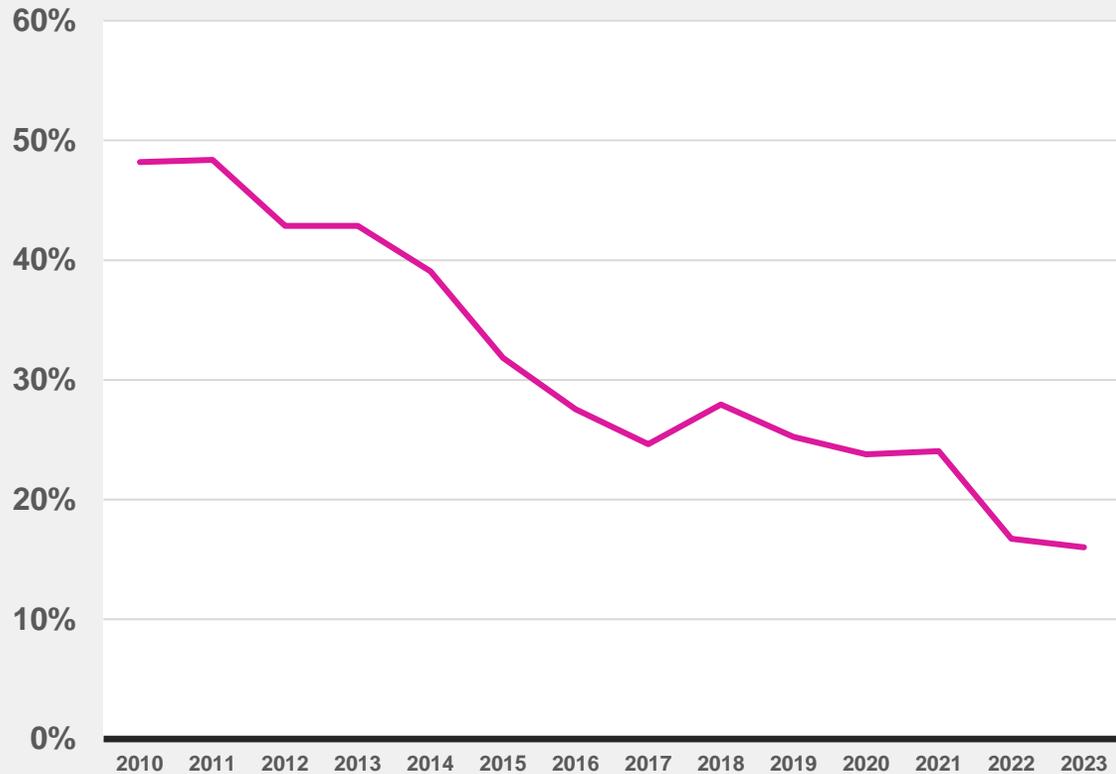
Global Wholesale

Via Lloyd's

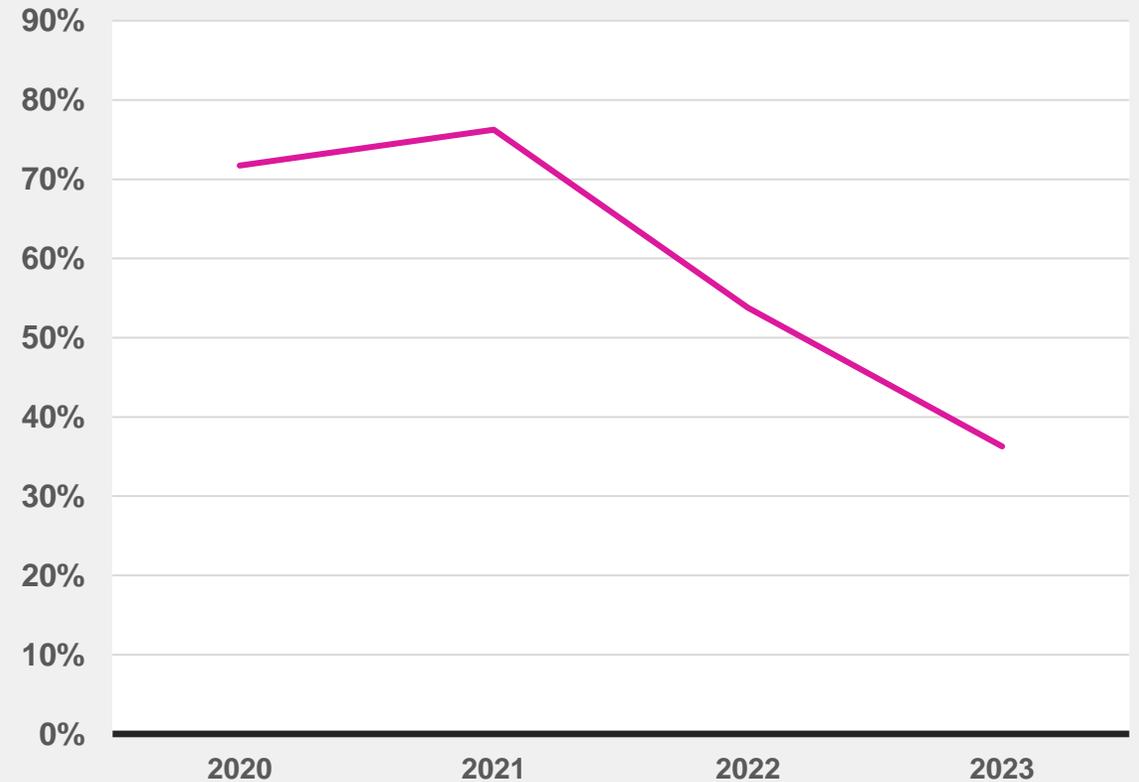
59%
44%

Volatility continued to reduce as property business grew in 2023

1 in 250 risk appetite as percentage of shareholder equity

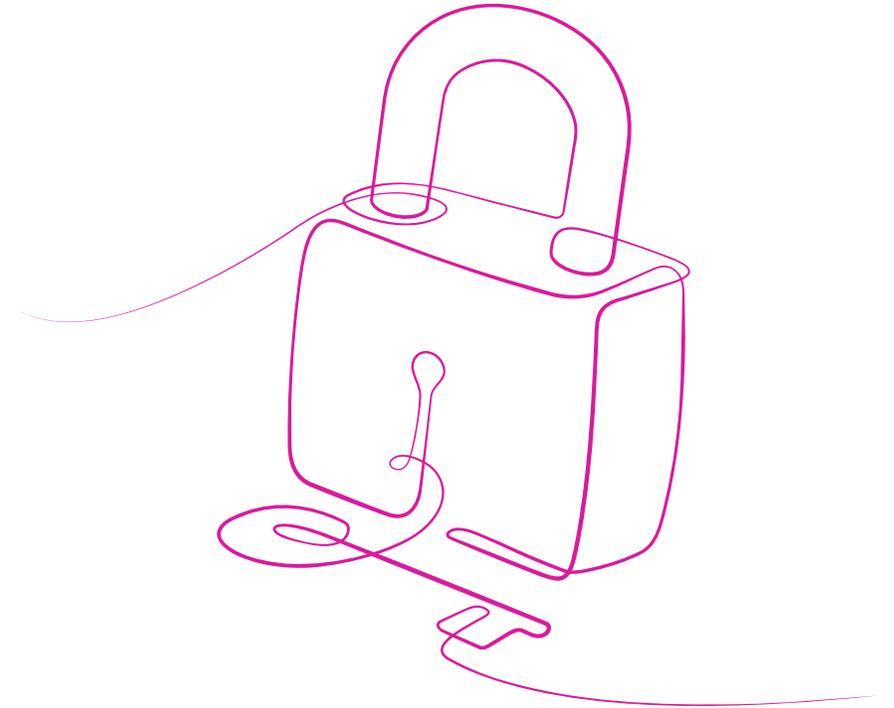


1 in 10 year event as a percentage of expected earnings



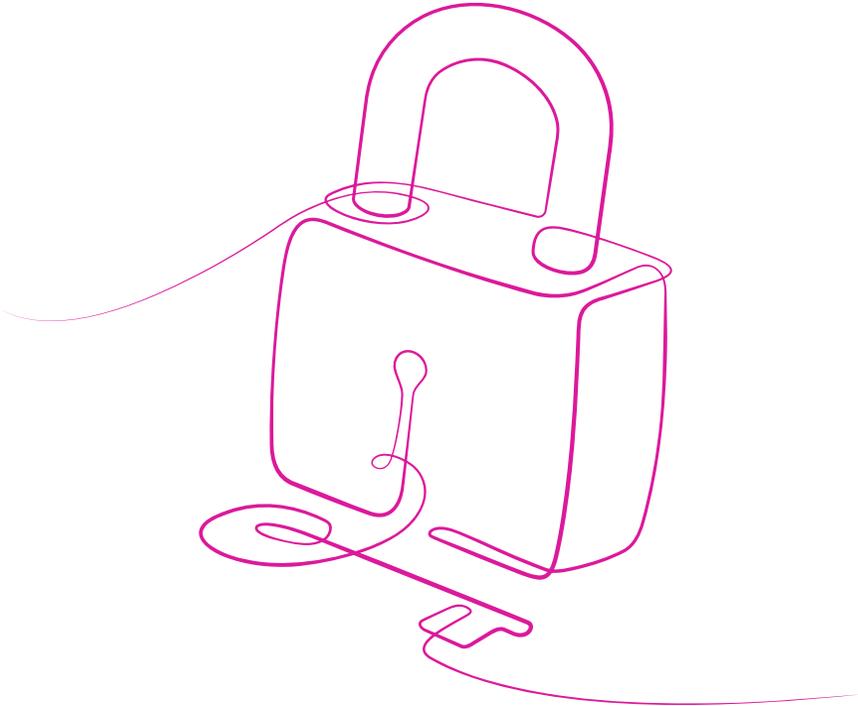
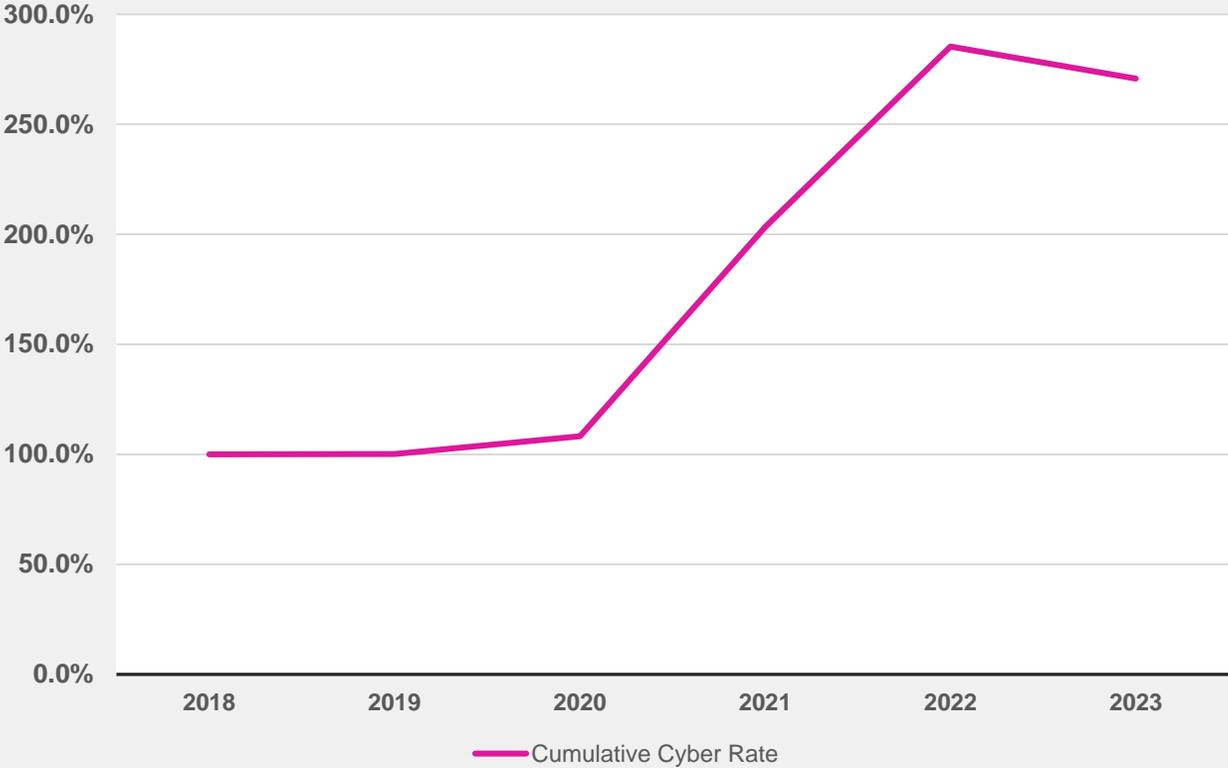
Cyber Risks – Demand-led growth

- IWP \$1,184.3m (2022 \$1,157.8m)
- Undiscounted COR 72% (2022 68%)
- Rate change: (5%) (2022: 40%)
- Increasing frequency of ransomware has not impacted our book
- International markets show strong demand-led growth
- Market's first cyber catastrophe bond
- Beazley Security launched



Cyber rate adequacy

Cyber Risks cumulative rate change



Cyber Risks – Strong growth in Europe

Europe

% premium share	>	12%
Growth YE23 v YE22	>	27%

North America

52%	
24%	76%
<small>Admitted business</small>	<small>Non admitted business</small>
(6)%	

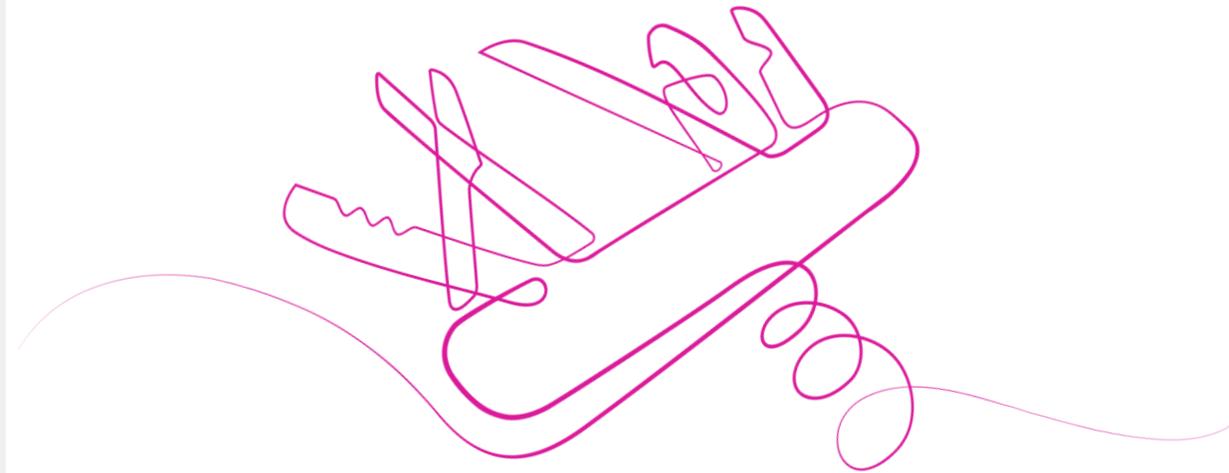
Global Wholesale

Via Lloyd's

36%
10%

Specialty Risks – Active cycle management

- IWP \$1,873.3m (2022: \$1,918.4m)
- Undiscounted COR 78% (2022: 86%)
- Rate change (1)% (2022: 2%)
- D&O will continue be a lower share and reduced growth driver
- Focus is on growing areas of the book where there are more favourable conditions



Specialty Risks – Underwriting discipline continues

Europe

% premium share	>	7%
Growth YE23 v YE22	>	(4)%

North America

43%	
43%	57%
Admitted business	Non admitted business
3%	

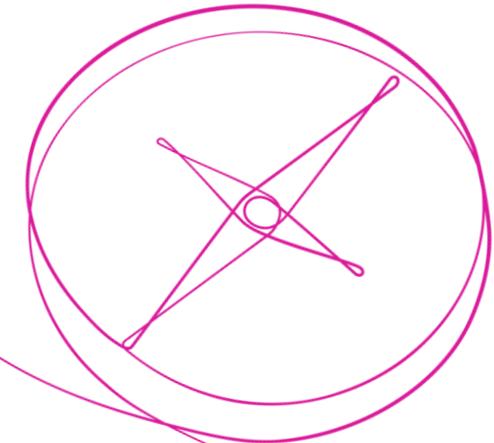
Global Wholesale

Via Lloyd's

50%
(6)%

MAP Risks – The power of expertise

- IWP \$964.3m (2022: \$1,115.2m)
- Undiscounted COR 79% (2022: 80%)
- Rate change 6% (2022: 4%)
- Continued demand for our specialist products e.g. marine, aviation, war, contingency, political risks & violence
- The rating environment remains positive offering opportunity for sustainable growth



MAP Risks - Platform premium split

Europe

North America

Global Wholesale

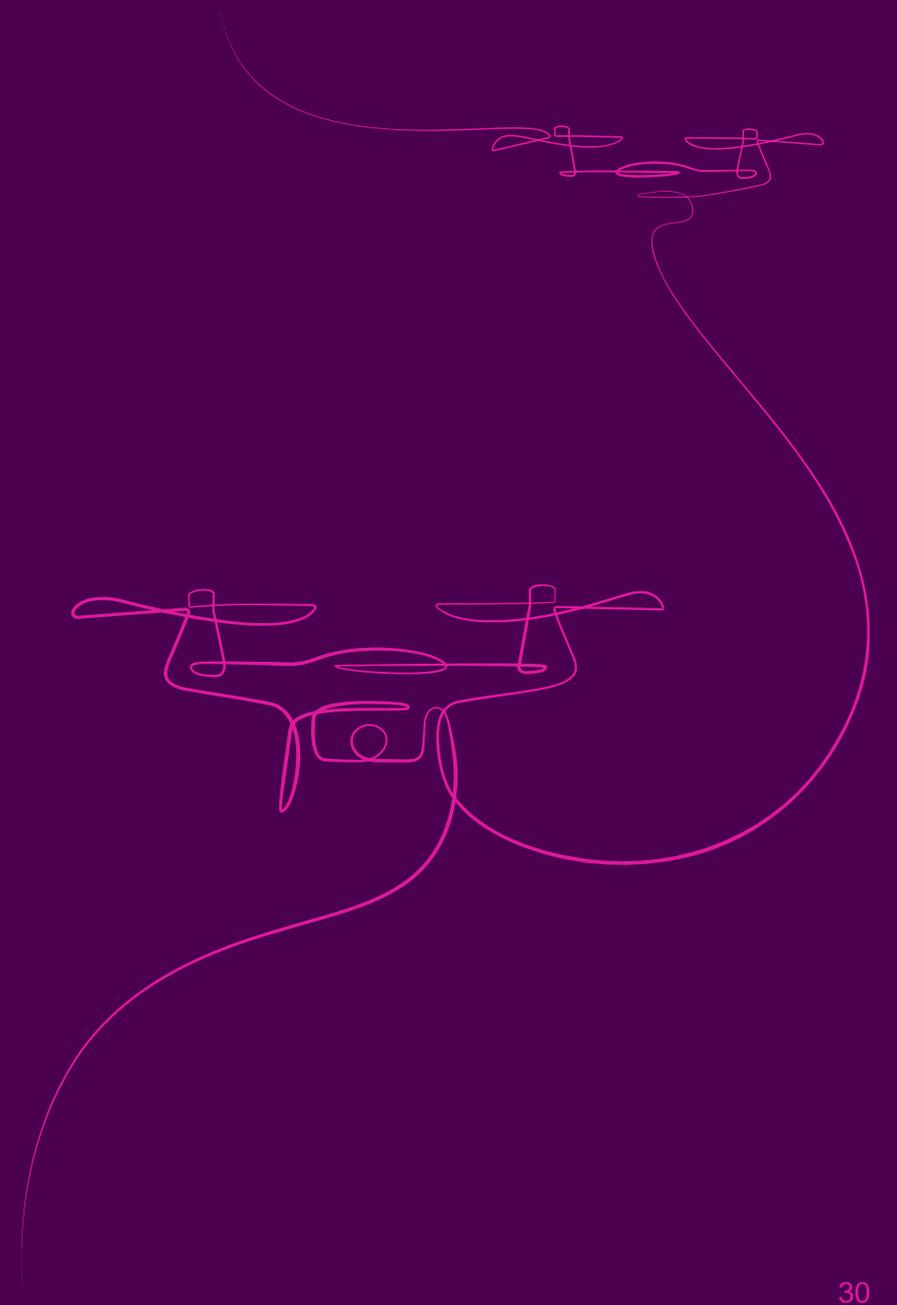
Via Lloyd's

% premium share >	2%	11%	87%
Growth YE23 v YE22 >	37%	48% Admitted business 52% Non admitted business	(16)%*
		4%	

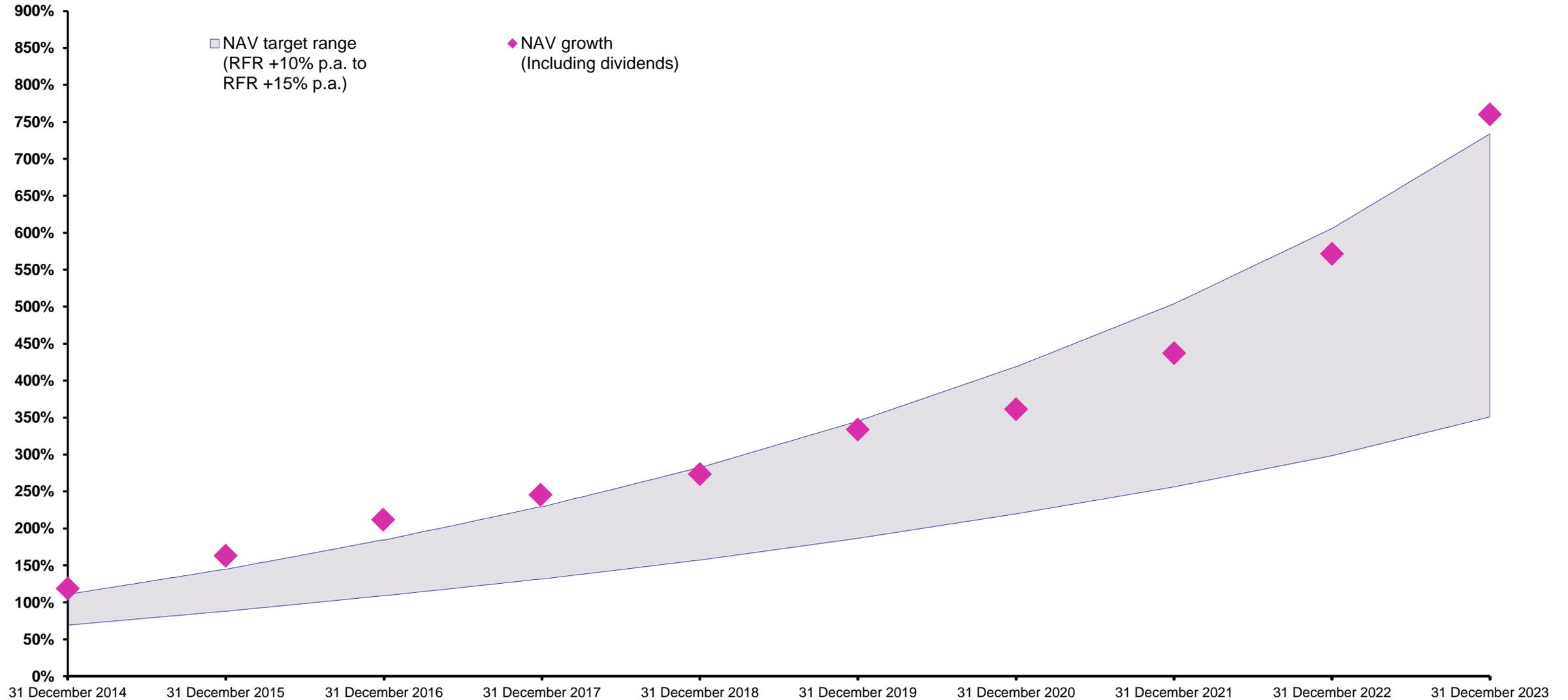
*Gross premium has reduced due to the portfolio underwriting business now being written by syndicate 5623 which is backed predominantly by third party capital. This has the effect of reducing year on year gross premium growth in the division on the Global Wholesale platform. Net premium growth is not materially affected. (Growth excluding 5623 effect would be 15%)

Long term Performance

7th March 2024



Beazley is successfully compounding value over time



Total shareholder returns v U.S. specialty



Note: (1) US peer group: Arch, AIG, Argo, Axis, Chubb, CNA, Fairfax, James River, Markel, Everest Re, RLI, Renaissance RE, W.R Berkley; (2) James River IPO on the Nasdaq on 11-Dec-14, ARGO de-listed from the NYSE on 16-Nov-23 following its merger with Brookfield Reinsurance

Outlook

7th March 2024



Opportunity in 2024 and **beyond**

Era of **accelerating risk** calls for underwriting and claims **expertise** that **outperforms**



We have a diversified portfolio with the right people in the right place to gain best **access to business**



Property business will see **long-term growth** – focus is on US E&S market



Cyber will continue to see **demand-led growth**, particularly internationally



Investment yield at 31st December 2023 **4.9%**



Expect **low-80s** undiscounted combined ratio in 2024



Anticipate gross growth in **high single digits**



Barbara Plucnar Jensen appointed **CFO**



Questions

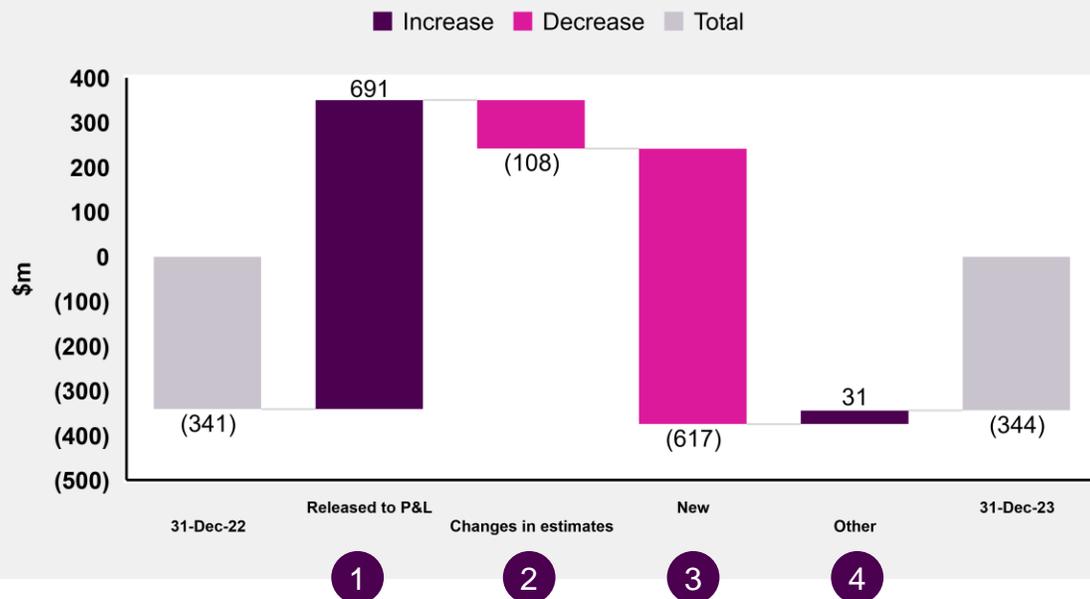
7th March 2024

Appendices

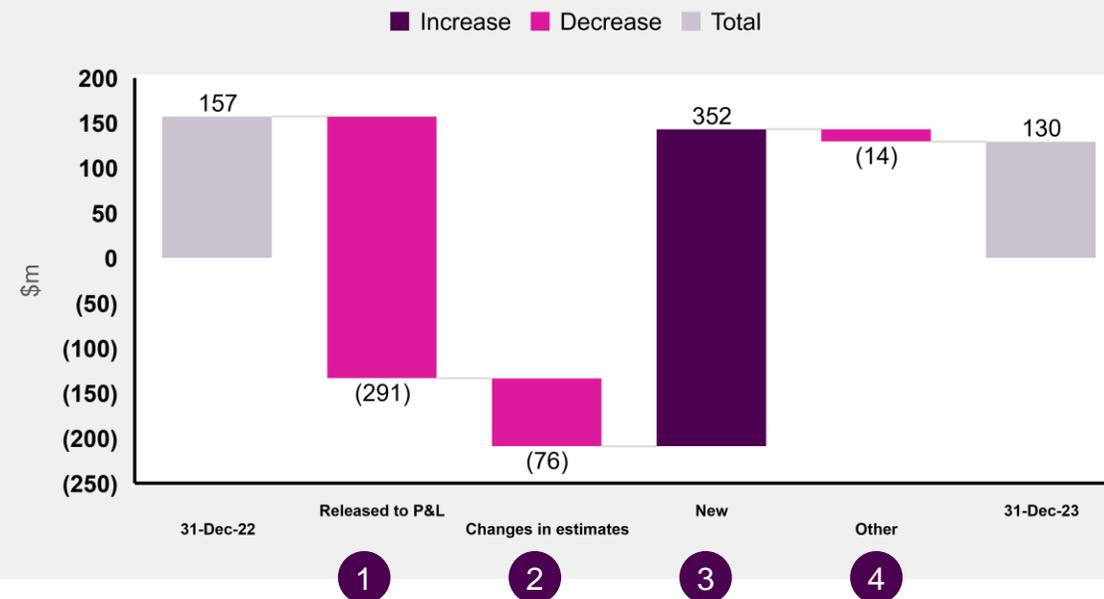
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CSM

Gross CSM movements



RI CSM movements



1 CSM recognised of \$691.4m within the Insurance Revenue (“IR”) and (\$290.8m) within Allocation of Reinsurance Premium for exposure earned during the period.

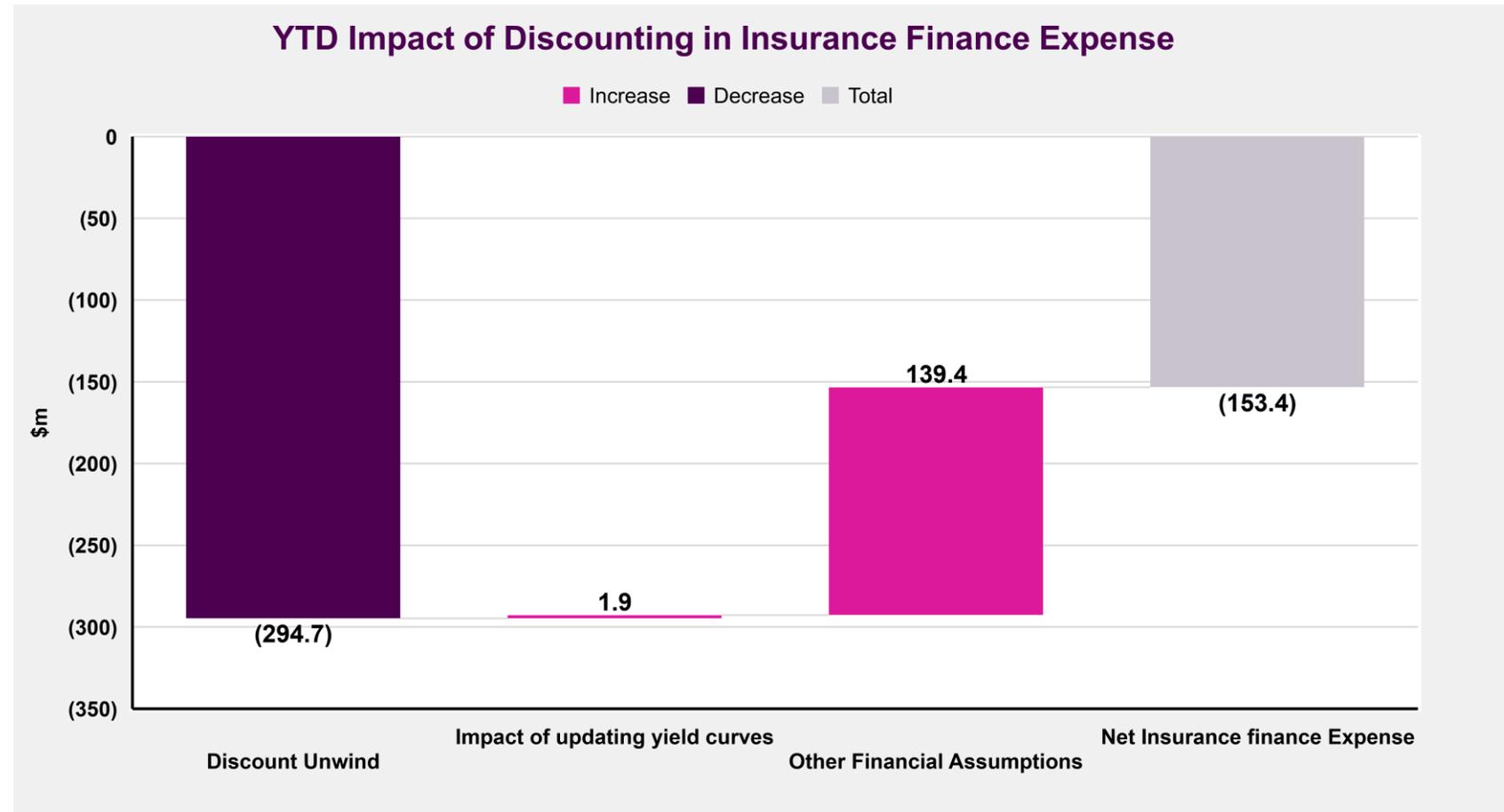
2 Changes in estimates of future cashflows for business that is currently within the LRC. CSM offsets any movements as any changes increases or decreases the unearned profit and there is therefore no P&L impact.

3 New CSM generated for business written during the year. Some of this will have been released to the P&L within the ISR and Allocation of Reinsurance Premium.

4 Interest accretion on the CSM and FX gains and losses are recognised in total comprehensive income.

Insurance Finance Expense

- \$153.4m Insurance Finance Expense is split between:-
 - \$294.7m Discount unwind (Expense)
 - Offset by \$141.3m Change in financial assumptions (Income)
- Change in discount rates is reasonably flat due to increasing yields Q2 – Q3 offset by drop in yields at Q4
- The \$139.4 change in other financial assumptions is made up of:
 - Changes in payment pattern assumptions
 - Differences in actual and expected payments



Other Key Information

Discount rates & Liability Mean Terms

- Risk Free Rates derived using Moody's government bond yields by currency (USD/CAD/GBP/EUR/CHF)
- Illiquidity premium also sourced from Moody's and adjusted to reflect the Group's own asset portfolio
- Discount rates as at YE23 and YE22 are shown below – these are the discount rates at the stated duration
- The illiquidity premium is a flat percentage and varies by currency. For USD at 31 December 2023 this is 0.36% (2022: 0.50%)

YE23	1 year	3 year	5 year	YE22	1 year	3 year	5 year
USD	5.13%	4.46%	4.25%	USD	5.23%	4.81%	4.54%
CAD	5.31%	4.37%	4.06%	CAD	5.30%	4.64%	4.32%
GBP	4.88%	4.03%	3.83%	GBP	4.40%	4.44%	4.45%
EUR	3.48%	2.68%	2.58%	EUR	2.87%	3.10%	3.10%

- Undiscounted mean terms in years as at YE23 are shown below. These are on an ultimate basis and include all claim dependent cashflows but excludes Risk Adjustment.

Division	Insurance Contract Liabilities	Reinsurance Contract Assets
Cyber Risks	1.9	1.7
Digital	1.5	1.5
MAP Risks	1.7	1.5
Property Risks	1.2	1.1
Specialty Risks	2.6	2.8