

beazley

Results for the year ended 31st December 2022

2nd March 2023



beazley

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Contents

05	Highlights 2022
08	Platform strength
10	Capital raise update
12	Financial performance
20	Our underwriting
27	Outlook
29	Questions
30	Appendices

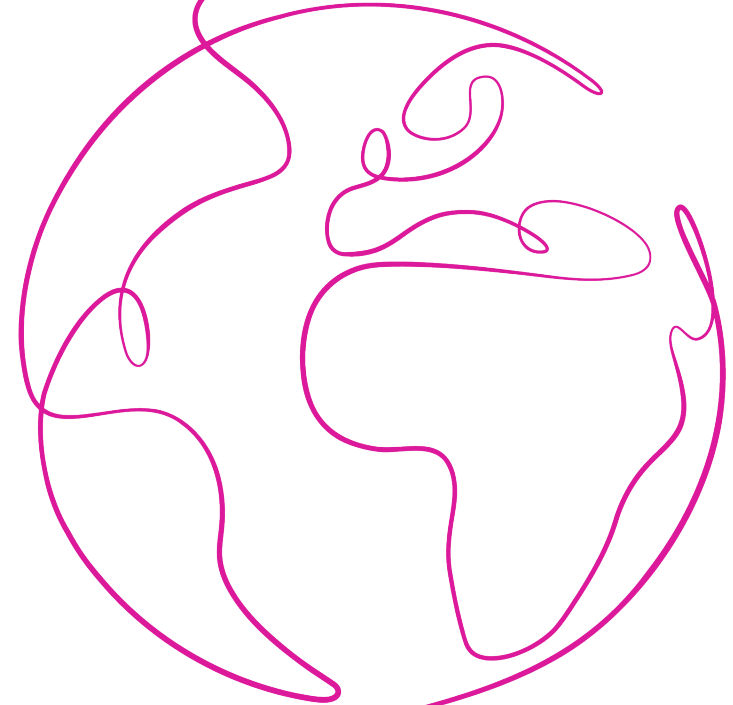
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Highlights 2022



Highlights 2022

- **Excellent** underwriting result - combined ratio of 89% (2021: 93%) and underwriting profit of \$402.0m (2021: \$216.3m)
- **Profit** before tax \$191.0m (2021: \$369.2m)
- Estimate for losses related to **Russia-Ukraine unchanged**
- Rising interest rates result in mark to market investment losses and an overall investment loss of \$179.7m (2021: \$116.4m gain)
- Return on equity of 7% (2021:16%)
- GWP **increased** by 14% to \$5,268.7m (2021: \$4,618.9m)
- Rate **increase** of 14% (2021: 24%)
- **Dividend** of 13.5p to be paid in respect of 2022



Impact to growth in H2 2022

- D&O market conditions prompted further de-risking
- Cyber
 - Rate increases moderated on normalising loss ratio environment
 - Introduction of new war wordings



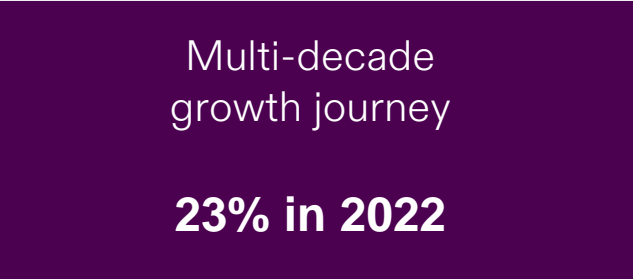
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Platform strength

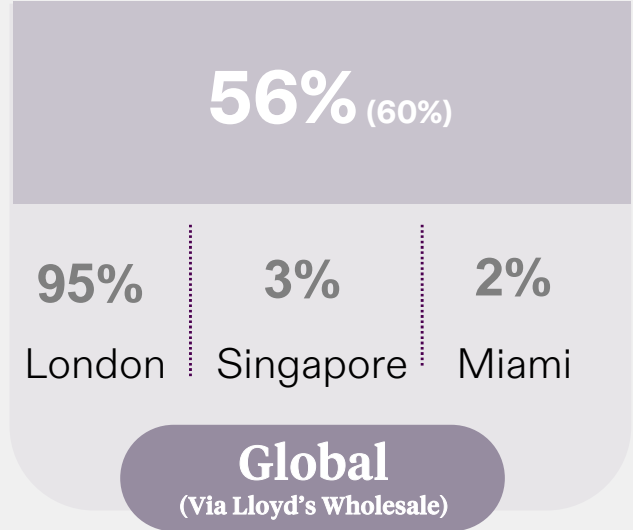
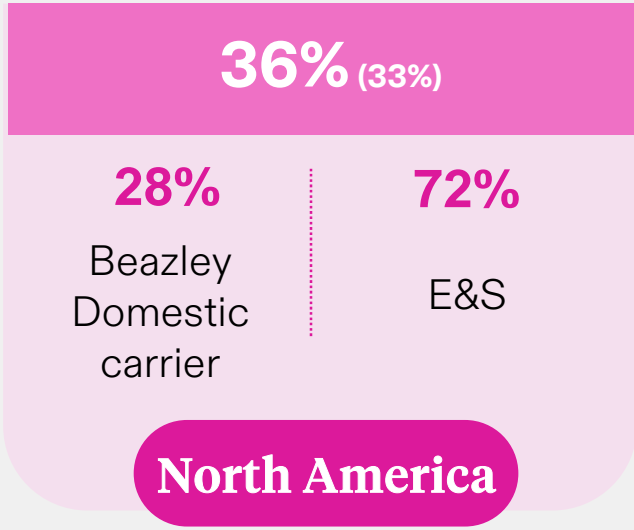
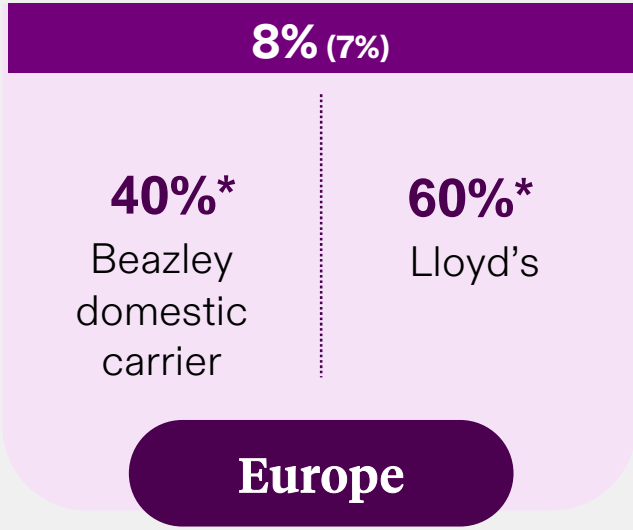


Platform strength delivers growth - as US passes \$2 billion in 2022

Growth opportunity differs across platforms and geographies



2022 premium share reflects growth phase (2021)



*Includes European business written through the United Kingdom

Capital raise



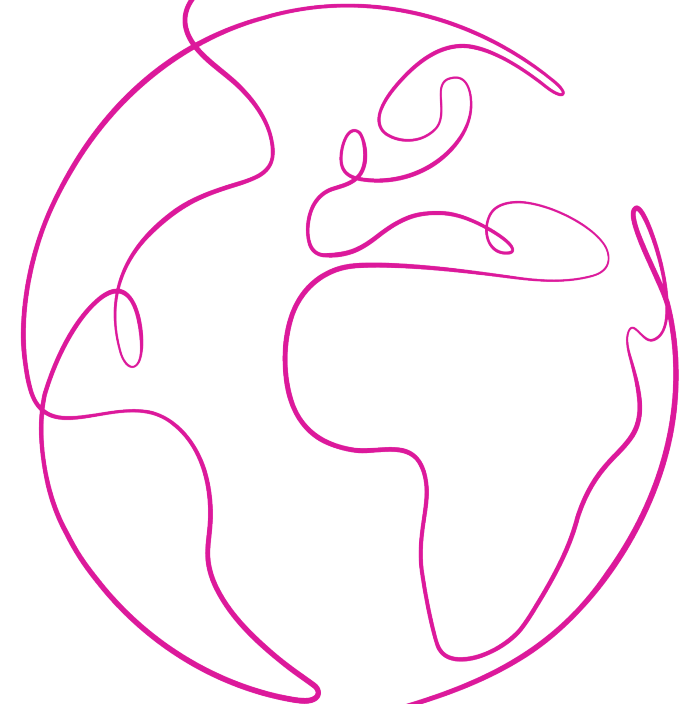
Capital raise - \$404 (£341) million Nov 2022

Rationale

- **Opportunity** - property reinsurance rate rises. 1/1 renewal delivered with up to 50% rate change
- **Strategy** - long-term growth in our North American primary property business
- **Sustainability** – Improve balance sheet resilience post extreme event. Reduce **volatility** by creating balanced growth across the business, we mitigate the increased volatility inherent in the property book

Growth utilisation

- **Property Risks** - Approximately two thirds will be utilised to grow within our Property Risks division
- **Cyber and Specialty Risks**- remainder allows us to retain more Cyber and Specialty risk on our balance sheet by reducing our quota share reinsurance



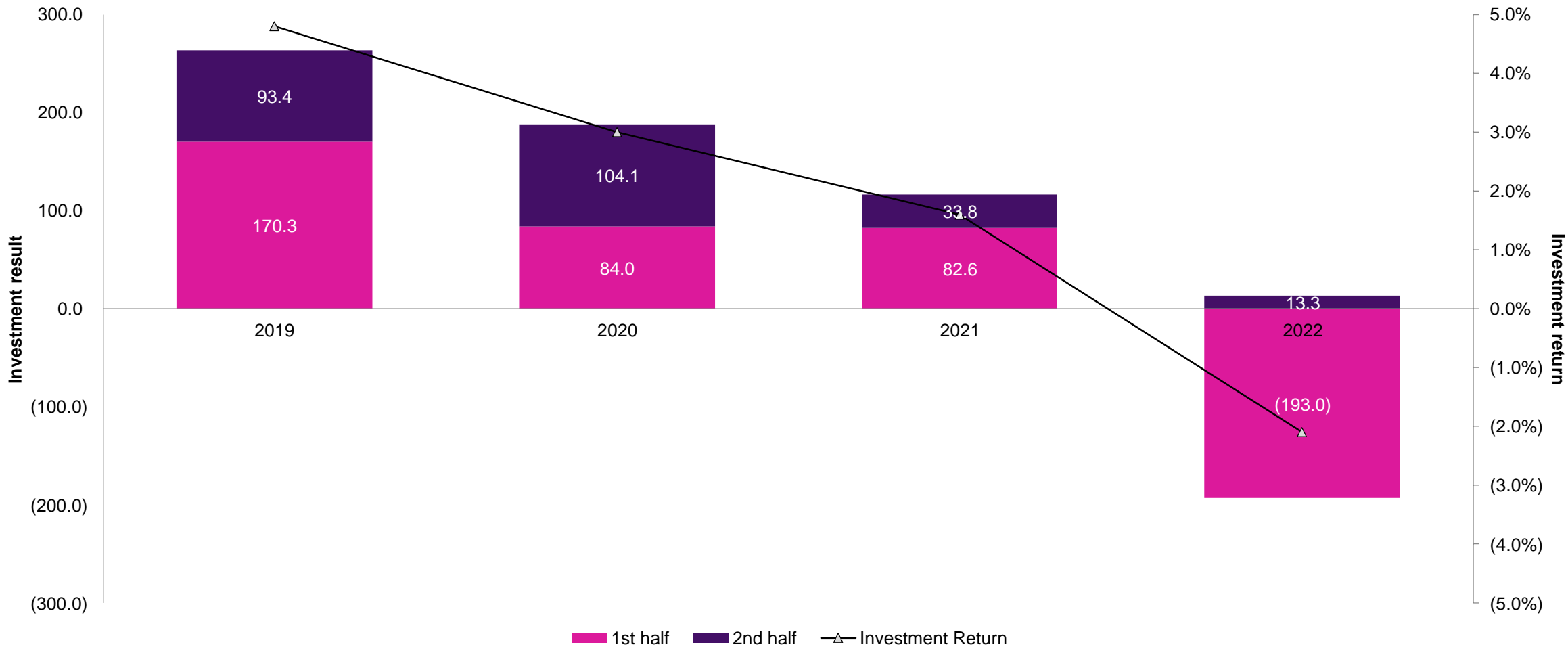
Financial performance



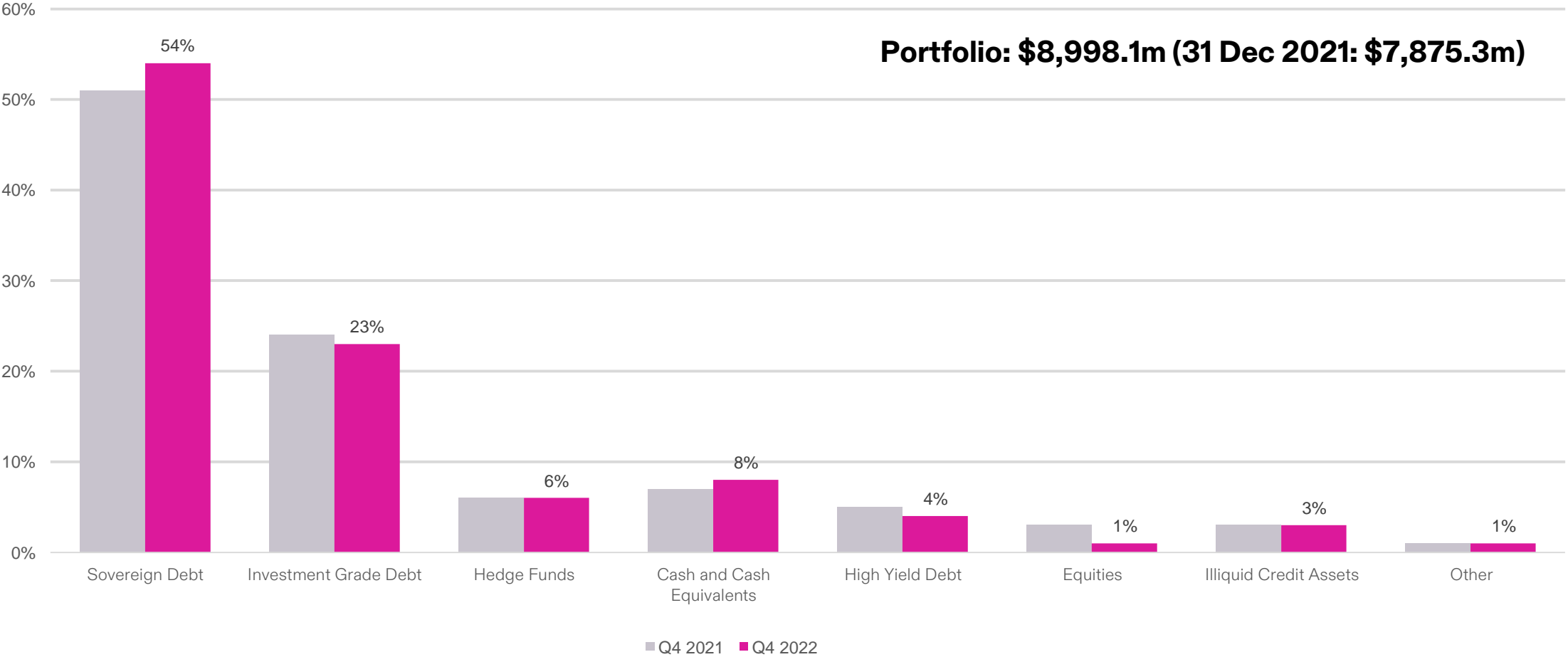
Financial performance

	Year ended 31 December 2022	Year ended 31 December 2021	% movement
Gross premiums written (\$m)	5,268.7	4,618.9	14%
Net premiums written (\$m)	3,876.2	3,512.4	10%
Net earned premiums (\$m)	3,614.2	3,147.3	15%
Profit before income tax (\$m)	191.0	369.2	(48%)
Claims ratio	54%	58%	
Expense ratio	35%	35%	
Combined ratio	89%	93%	
Earnings per share (pence)	21.1	37.0	(43%)
Net assets per share (pence)	343.4	265.8	29%
Net tangible assets per share (pence)	326.2	250.4	30%

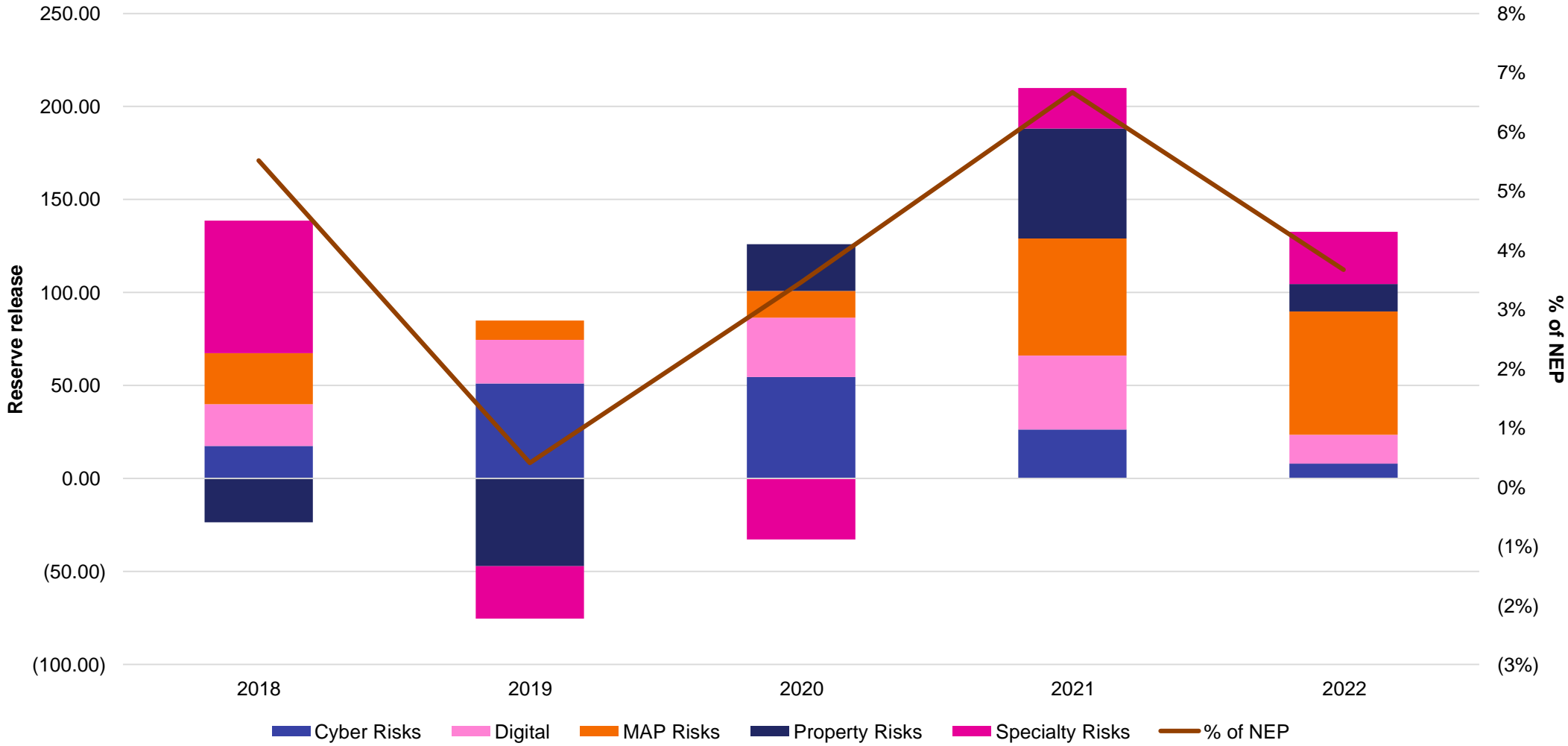
Difficult investment market conditions led to mark to market losses for the year



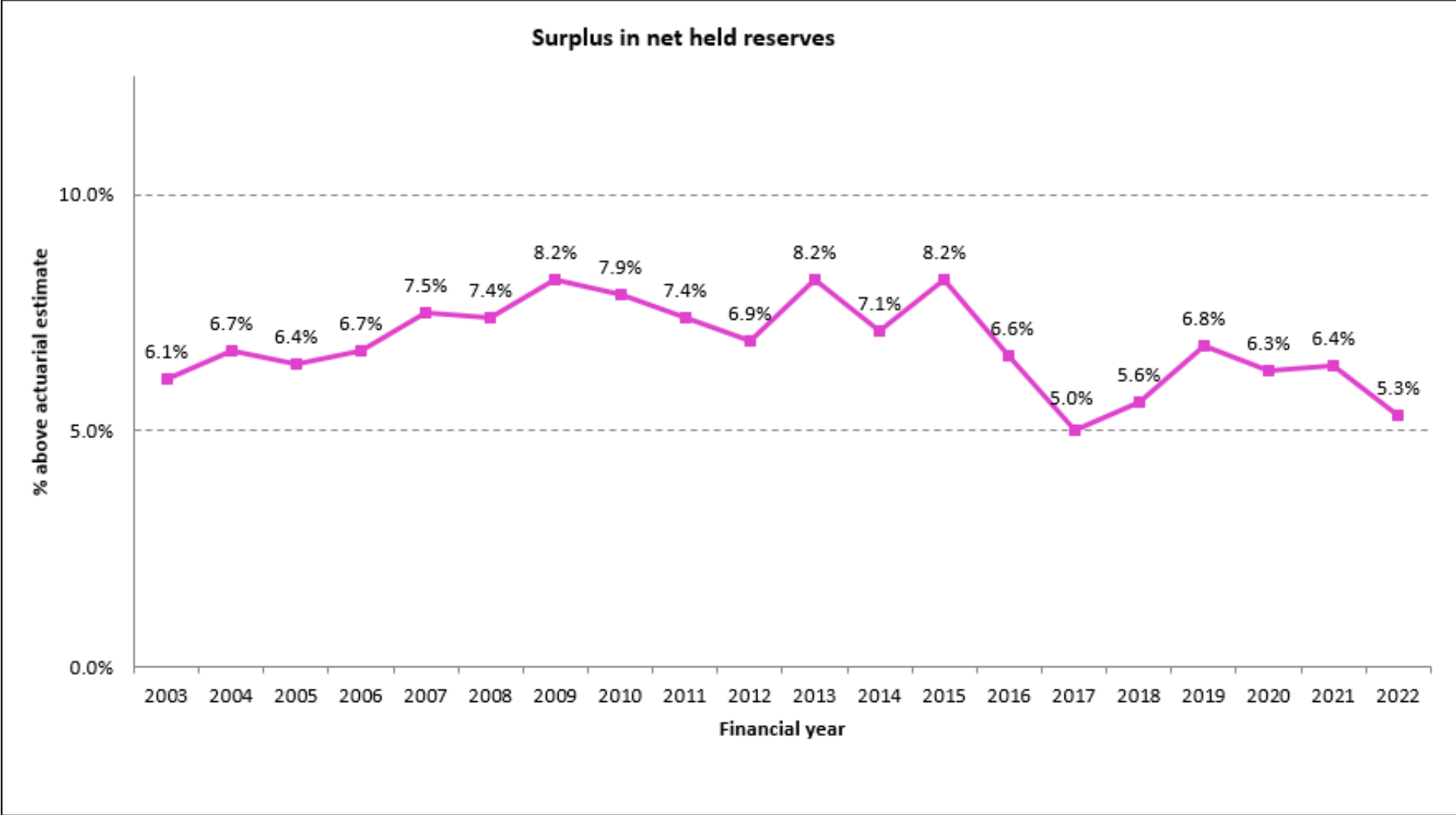
Investment Portfolio



Reserve releases

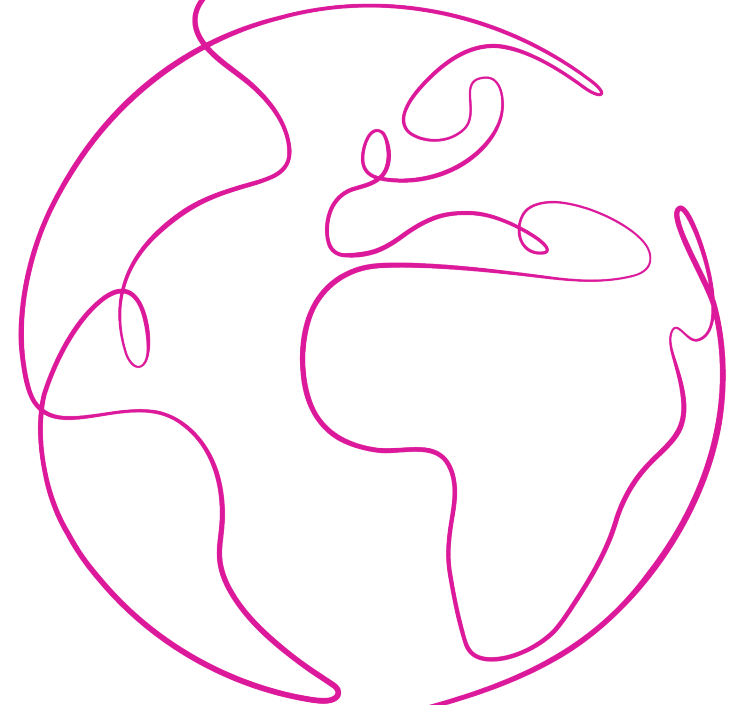


Reserve surplus maintained whilst preparing for future



Transition to IFRS 17

- Moving from a percentage over actuarial to a confidence level range going forward
- Our new preferred range will be a 80-90th percentile level from 2023
- Our 5.3% margin at the end of 2022 would be towards the top end of preferred new range under IFRS 17
- IFRS 17 results will also be discounted, so will be affected by the prevailing interest rates at each balance sheet date
- Analyst session on IFRS 17 on 22nd May 2023



Capital position remains strong, above preferred range

Group capital requirement:	Year ended 31 Dec 2022 \$m	Year ended 31 Dec 2021 \$m
Lloyd's economic capital requirement (ECR)*	2,577.1	2,225.3
Capital for US insurance company	180.9	247.8
	2,758.0	2,473.1

- Our surplus is 44% above Lloyd's ECR* (including Solvency II adjustments) driven by \$404m equity raise
- The ECR requirement already anticipates the strong growth planned in all the business written to the end of 2023, and currently contemplates mid-twenties NWP growth
- Our funding is made up of our own equity (on Solvency II basis) plus \$550m of Tier 2 debt and \$450m of banking facility (of which \$225m remains unutilised and not included within the surplus calculation)
- Our US insurance company continues to benefit from Captives and improved reserve releases, which led to a decrease in capital requirements year on year
- The Board has declared a dividend of 13.5p for the full year to 31st December 2022

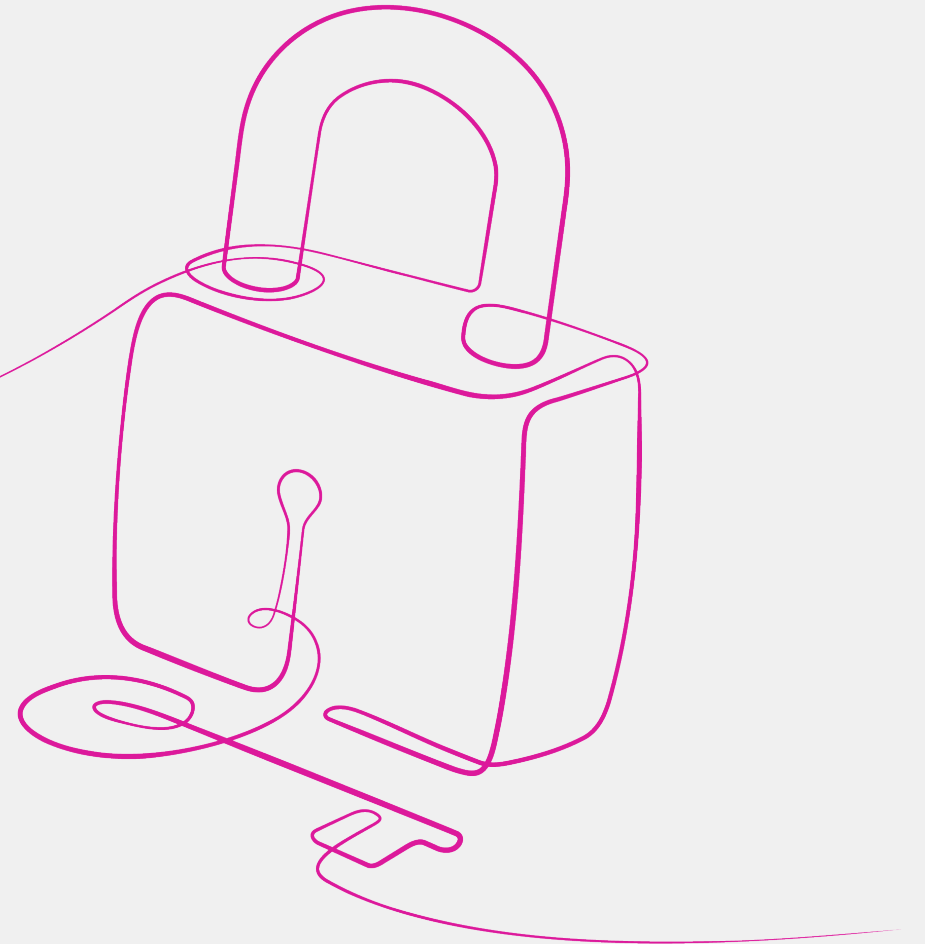
*Note: Ultimate plus 35%

Our underwriting



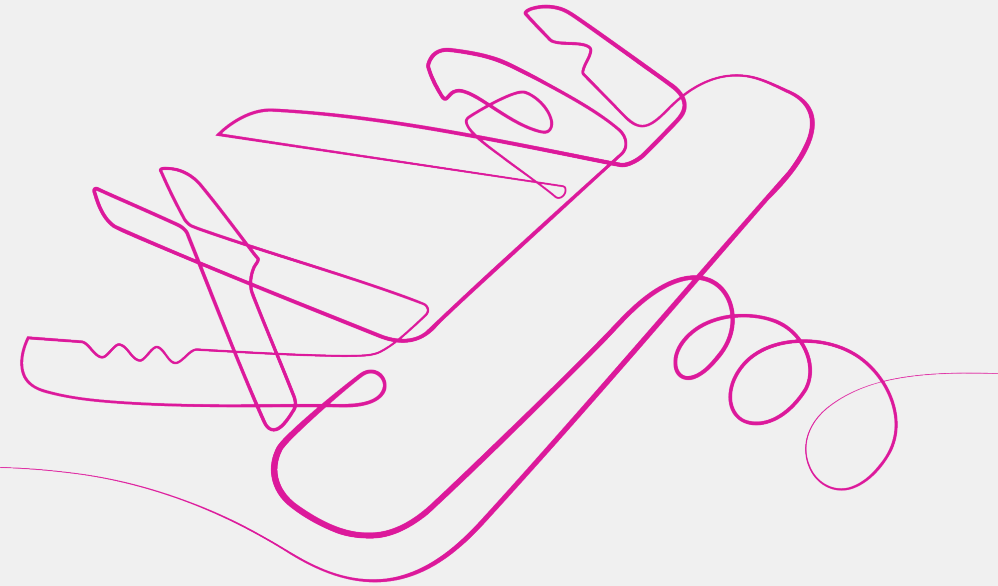
Cyber Risks – Growing market leadership

- Continued sustainable demand growth
- Fast growing international build out - focused on North America, Europe domestic and London and Asia wholesale
- Market leadership on cyber war wording and catastrophic language
- Launched market first Cyber Catastrophe bond
- Capital raise allows us to retain more risk
- Dynamic market expected to attract additional capital



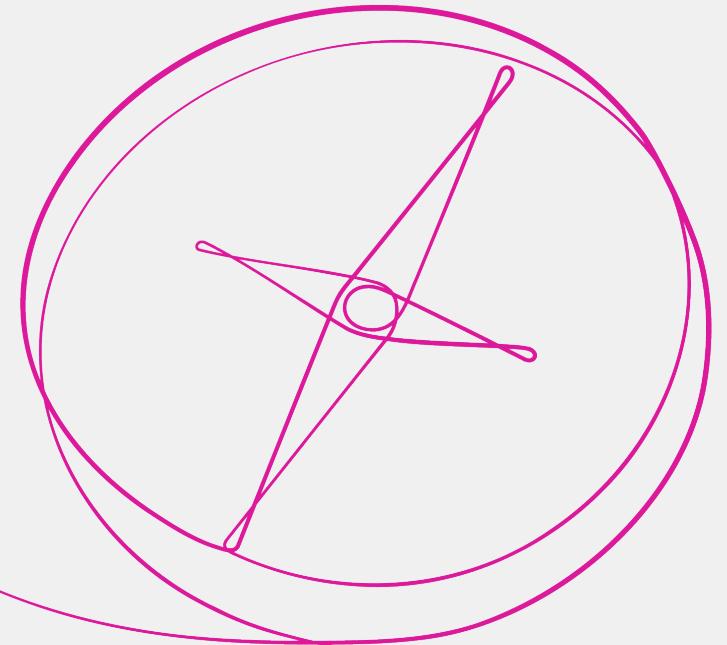
Specialty Risks – balancing our portfolio

- Dynamic book - 20 product lines, multiple distribution methods and global footprint
- Growth focused in niches – such as Environmental and M&A
- D&O will be a lower share and reduced growth driver
- Expertise and understanding market dynamics delivers profit over cycle



MAP Risks – Leveraging specialism

- Profitable despite Ukraine war
- Specialist underwriting is valuable to clients in time of geopolitical uncertainty
- Increase monitoring tools for marine and aviation
- Increasing war retentions in the market means our underwriting expertise comes to the fore

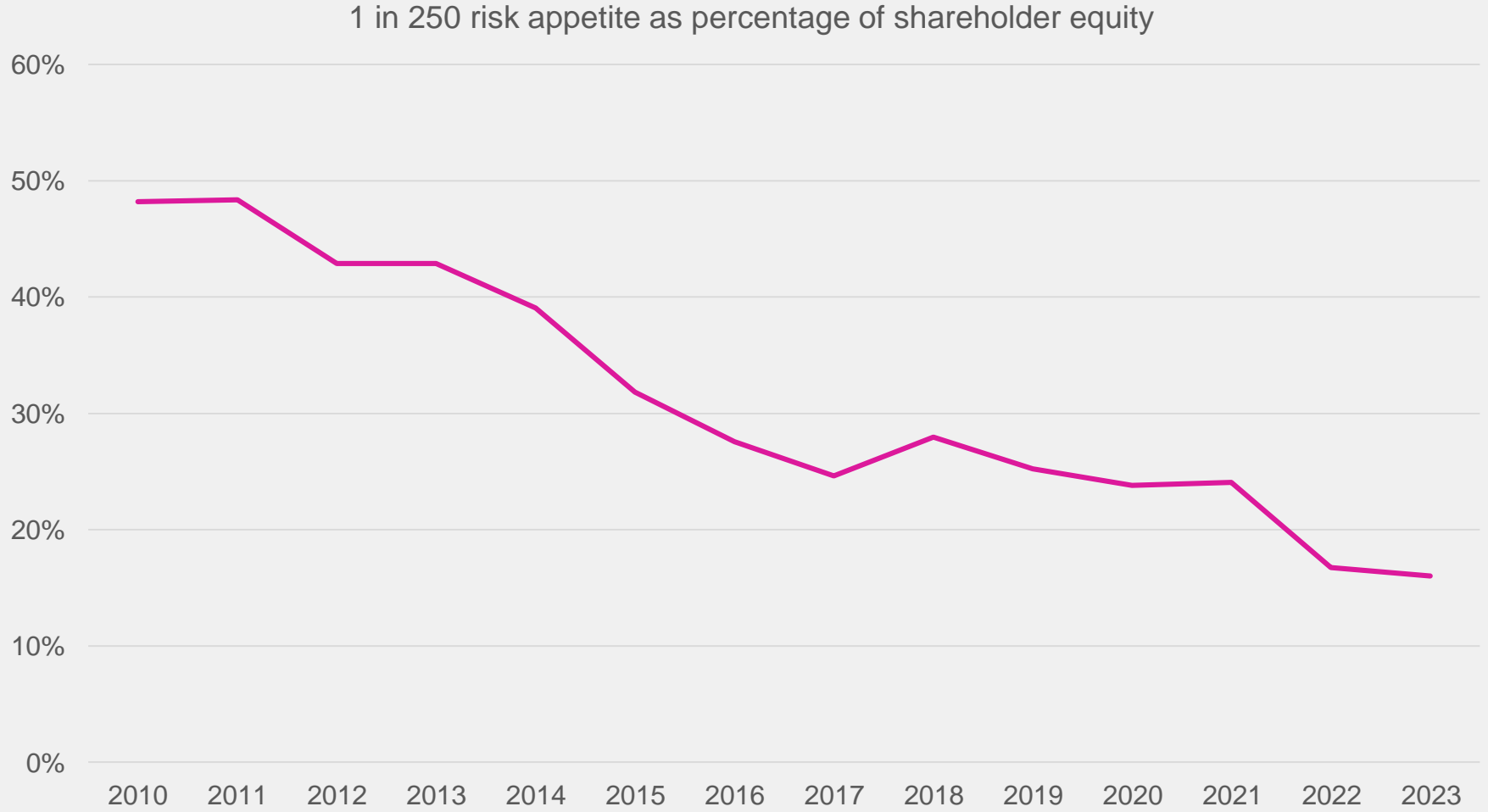


Property Risks – Harnessing opportunity

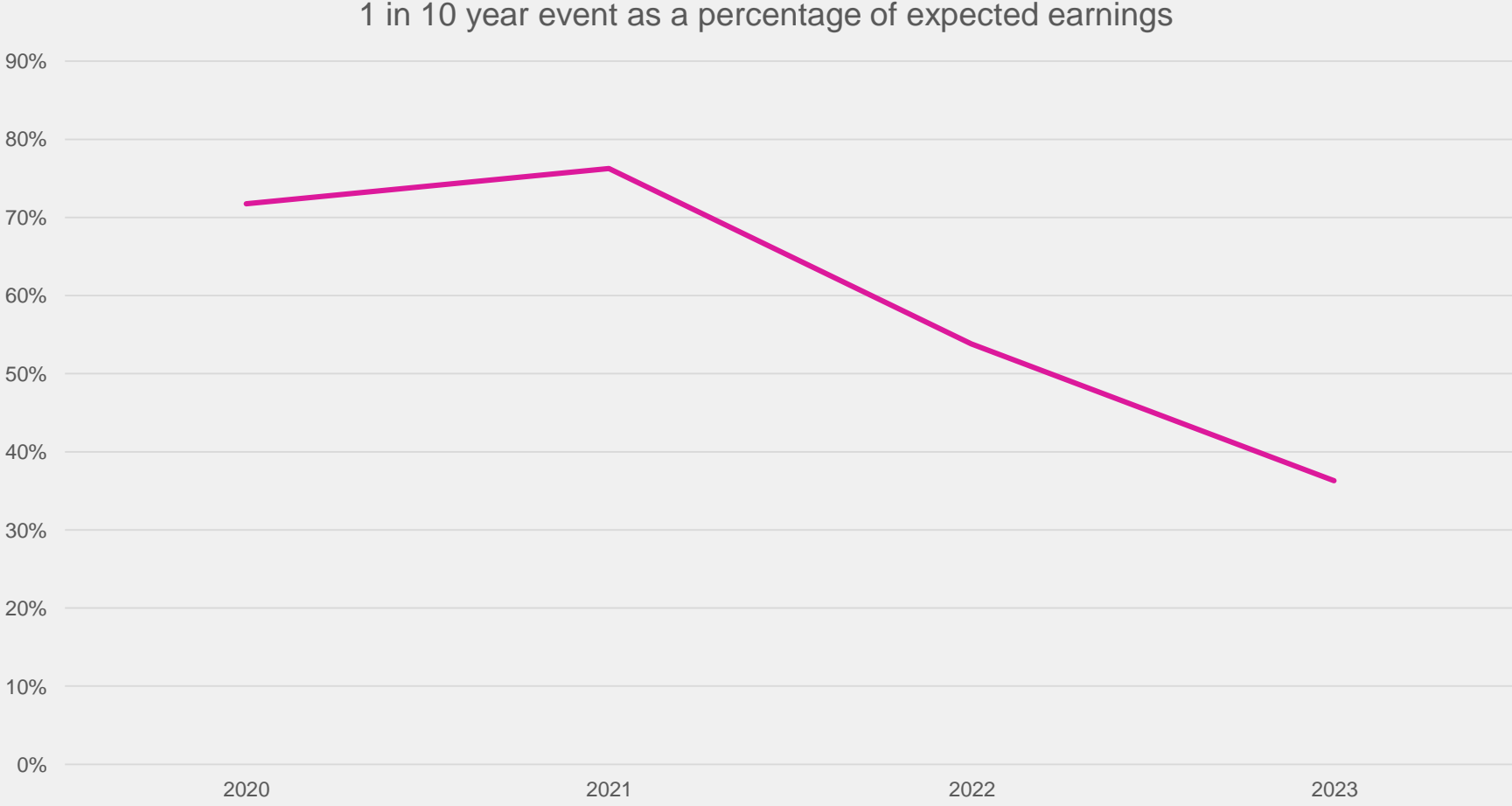
- Hurricane Ian a turning point
- January 1 in line with expectations and growth plan
- Continue to embed climate learnings and tools into business
- Multi-year opportunity to build property franchise



Stable property risk appetite as shareholder equity increases



The reducing impact of a 1 in 10 year event



Outlook



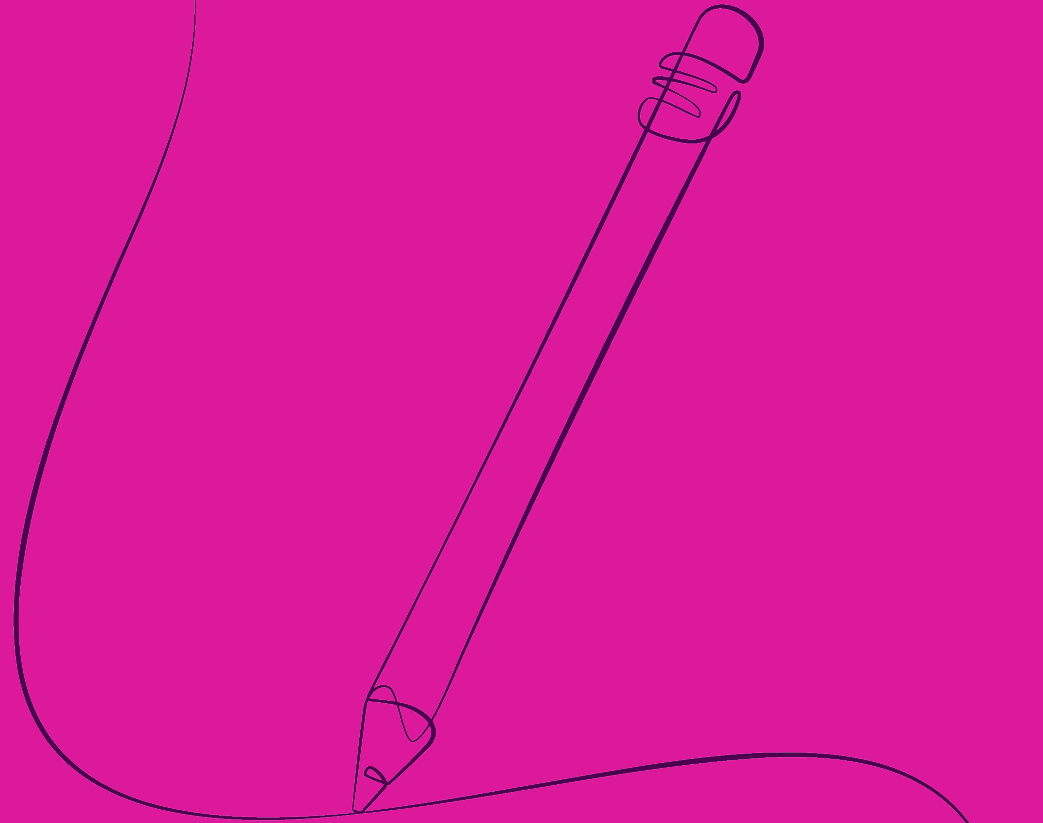
Outlook

- Guidance on IFRS 4 Basis
- Expecting a combined ratio in the high 80s
- Anticipating growth in the mid-teens for GWP and mid 20s for NWP
 - Smart tracker syndicate 5623 has become a stand alone syndicate
 - Increasing retention as buying less reinsurance
 - Shift to new cyber war and terrorism wording expected to impact cyber premium in Q1
- Yield on investment portfolio of 4.7% at end of December
- Capital markets sessions 2023
 - 22nd May on IFRS 17
 - Q4 2023 on Property Risks



Questions

Appendices



Agility as conditions change – maintaining balance

