

Beazley recognizes that risk management is a critical part of what we do. Construction is an inherently risky industry, and understanding the risks and strategies for controlling those risks is important to ensure the success of your business. As a leading insurer of architects and engineers since 1986, Beazley understands the need to provide our insureds with proactive risk management assistance. We want to take this opportunity to highlight our industry-leading risk management programs.

## Risk Management Webinars

Thousands of insureds have already participated in our live webinars which offer a variety of A&E topics hosted by industry leaders and Beazley experts with their finger on the pulse of the latest developments in A&E law and risk management issues. The quarterly webinars attended by one man firms to those in the ENR top 50, also offer additional incentives. Participation in a live webinar entitles attendees to a certificate of completion and for eligible firms, a premium credit of 5 percent on the first renewal and 10 percent each renewal thereafter (subject to any State limitations).

Topics have included:

- Top risk management issues all design professionals should address
- Construction phase services
- Claims management and dispute resolution mechanisms
- Document retention policies
- Advanced contract negotiations
- Defending against contractor claims
- International projects
- Pros and cons of integrated project delivery
- Risks with design-build projects
- Risks with green design
- Technology issues for design professionals

## Beazley A&E Reporter

Our A&E Reporter electronic newsletter delivers useful risk management information on topical issues and upcoming Beazley and industry events. Past A&E Reporter feature articles included topics such as condominium liability issues, LEED design, the importance of contracting as a risk management tool, decennial liability, tips for successful mediation, providing services internationally, pro-bono projects and jobsite safety. The newsletter also addresses current developments in A&E law and notifies readers on the outcome of important litigation, and analysis of newly enacted statutes that affect design professionals. To sign up for the A&E Reporter email us at [straightanswers@beazley.com](mailto:straightanswers@beazley.com).

## A&E Risk Management Website

Our Risk Management website ([www.beazley.com/aeriskinfo](http://www.beazley.com/aeriskinfo)) provides educational tools and information exclusively to our insureds and broker partners. It contains on-demand webinars, our "In Design" videos, A&E Reporters, and contract resources. Included among the contract resources are sample terms and conditions and recommended revisions to many of the most commonly used AIA agreements. The website also features a frequently asked questions section addressing a variety of risk management topics regarding contractual and legal issues. We continue to roll out additional content, including overviews of laws affecting A&Es in all 50 states, articles of interest, and updates on developments in the A&E and construction industries.

## Contract Reviews

We recognize the importance of contracts that allocate risk in an equitable manner and do not contain provisions that will expose you to potentially uninsured exposures. We are available to review your contracts for the purpose of identifying provisions with potential professional liability and risk management implications, such as standard of care, indemnities, use of documents, etc., and providing alternative or additional language as necessary. Please work out with your broker how you want to go about utilizing this service.

## Risk Management Contact

### Colleen Palmer

Colleen joined Beazley in December 2007. Before joining Beazley, Colleen practiced as an attorney in Florida and Massachusetts, focusing on assisting architects and engineers. She specialized in providing risk management services to design professionals on a nationwide basis, including conducting risk management seminars and advising on contractual issues. Colleen earned her Bachelor of Science degree in Biology from Cornell University and her Juris Doctor, cum laude, from the University of Miami School of Law.

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*Risk management services are provided as complimentary resources for our insureds. These services may change from time to time and may be subject to limitations.*

